



PRESS RELEASE

Contiweb formalizes independence on 40th anniversary

20 August 2018 – Contiweb, a renowned specialist in state-of-the-art technologies for advanced drying and web-handling products for printing, today announces that it is officially operating as an independent company.

The formalization of its independence, which coincides with the company's 40th anniversary, sees Contiweb further cement its position as a leader in web offset solutions and continue to enhance its offering in the digital market as well as the label and packaging sector. Previously a subsidiary of Goss International, which has now merged with manroland web systems, Contiweb will continue to operate under ownership of American Industrial Partners (AIP), an investment company focused on building middle market industrial companies.

“We are excited to be celebrating this double milestone,” says Bert Schoonderbeek, Managing Director at Contiweb. “Beyond enabling us to continue to develop cutting-edge solutions that provide the best answer to our customers’ challenges, this new direction will also allow us to drive brand awareness across the globe and form close partnerships with our customers, suppliers and our diverse group of OEM partners, including Goss and manroland.

“Over the past 40 years, we have built a reputation as a frontrunner in web offset thanks to our innovative result-led solutions. These include the Contiweb Ecoset dryer that provides our customers with production reliability with incredible energy efficiency, and more recently, the Contiweb Thallo web offset packaging press. With the flexible packaging market continuing to grow at a steady pace, we believe that the press’ distinctive production capabilities will play a vital role in expanding our customer base and fortifying our foothold within this sector.”

Comprehensive Customer Care and Dedicated Worldwide Dealer Network

Over four decades, Contiweb has developed a wide range of business-enhancing tools and services to optimize productivity and propel the competitiveness of its customers operations. These include a



Contiweb Management Team, from left: Paul Slaats – Director Research & Development, Chris Dikker – Senior Director Finance & HR, Eric van Veghel – Director Operations, Roeland van Veen – Director Service, Rutger Jansen – Director Sales and Bert Schoonderbeek – Managing Director



global 24-hour parts delivery and help desk, providing customers with around-the-clock service to maintain uptime and increase throughput.

Commenting on the impact that Contiweb's independence will have on customers, Rutger Jansen, Director Sales at Contiweb, explains: "This announcement sees our service and communication channel remain unchanged for both existing and new customers. We will continue to liaise directly with European and American businesses and strengthen our relationships with customers beyond this region via the creation of a global sales and service network."

Comprising of well-established print suppliers, the network will continue to drive sales of Contiweb's innovative web offset, digital, label and packaging and web finishing solutions as well as provide customers with comprehensive support and training.

Schoonderbeek concludes: "We would like to congratulate both Goss and manroland on their merger and particularly thank Goss for its constant support over the years. We look forward to nurturing this long-established relationship in a new capacity."

To find out more information about regional sales channels, please email:

Contiweb.sales@contiweb.com.

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ABOUT CONTIWEB

With its customer-focused philosophy, innovative solutions and outstanding 24/7 customer service Contiweb has acquired a leading position in the European and North American market and is very successful in the markets of Asia, the Pacific, South Africa and South America. As renowned specialist in the development, production, sales and support of state-of-the-art auxiliaries for web fed printing presses, over recent years Contiweb has diversified its offering to include splicers and dryers for web offset presses, Vits and JetWeb finishing equipment, auxiliary equipment for inkjet printing presses, and in 2016 acquired the IP for the Thallo web offset press. <http://www.contiweb.com>

CONTACTS:

Contiweb: Erik Andriessen Erik.Andriessen@Contiweb.com +31 (0)485 59 7416

Bespoke: Claire Russell-Jones / Mansha Haurdhan contiweb@bespoke.co.uk +44 1737 215 200