

News Release For immediate release

Ferrostaal Vietnam new agent for EAE in Vietnam

Oosterhout, November 2015 - EAE welcomes Ferrostaal Vietnam as a new agent! Ferrostaal Vietnam will represent EAE in the entire graphical market of Vietnam. Due to the collaboration between Q.I. Press Controls and EAE, the agency decided it was about time to add EAE in their portfolio. Menno Jansen, Director Q.I. Press Controls, believes that having just one agent for both Q.I. Press Controls and EAE makes sure that the efficiency and effectiveness of the combination QIPC – EAE will be well known in all Vietnam.



Ngo Thuy Huong, Managing Director of Ferrostaal Vietnam

Ferrostaal Vietnam, with its headquarter in Ho Chi Minh City, is part of the Ferrostaal Group. The company provides technology-independent, multi-vendor and supplier-independent industrial services worldwide. Since the last three years, Ferrostaal Vietnam has been working together with Q.I. Press Controls to actively represent and promote the sales of Q.I. Press Controls' equipment within the Vietnamese newspaper and commercial printing market. Now, after Q.I. Press Controls took over EAE, EAE decided to appoint Ferrostaal Vietnam as an agent to actively represent and promote the sales of EAE in the Vietnamese market as well.

Ngo Thuy Huong, Managing Director of Ferrostaal Vietnam, is confident about the addition of EAE to the portfolio. She is positive about the combination QIPC – EAE and gladly promotes the two companies in the market. That is a positive statement, coming from one of the most respected persons in the Vietnamese Printing and Packaging Industry.

Menno Jansen believes that representation of EAE by Ferrostaal Vietnam is contributory to the effectiveness and efficiency of the combination QIPC – EAE. He states: *“QIPC – EAE is working hard to provide synergy. One of the goals we want to accomplish is structured and coherent communication to our customers. By having one agent that represents both EAE and Q.I. Press Controls we are one step closer to accomplishing this goal.”*

QIPC – EAE wishes Ferrostaal Vietnam a successful and efficient business.

About Ferrostaal:

Ferrostaal provides technology-independent, multi-vendor and supplier-independent industrial services worldwide from a single source. Their clients and partners profit from the overall strength of the Ferrostaal Group, the expertise residing inside the Business Units and their international presence. With companies in around 40 countries they are one of the best positioned and most ubiquitous industrial service providers in the world. Around 3,600 employees provide the on-location ties that link their industrial expertise and financing competence to their clients.

About QIPC – EAE:

QIPC – EAE is the result of the acquisition of EAE by Q.I. Press Controls in 2014. Q.I. Press Controls, the number one supplier of innovative, high-quality optical measurement and control systems, joined forces with EAE, the leading supplier of control, automation and software solutions for the printing industry. Supported by a global service network, the QIPC – EAE joint-venture delivers total solutions for web offset presses in the printing industry. From prepress to mailroom, QIPC – EAE provides solutions that not only lead to production reliability, but to enhanced performance as well.

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For more information, go to: www.qipc.com & www.eae.com