

## Grafmat usluge new agent for QIPC – EAE in Croatia and Slovenia

**Oosterhout, November 2015** – Grafmat usluge has been named as the new agent for Q.I. Press Controls and EAE. Since the past seven years, Grafmat usluge is working hard to expand their portfolio with leading companies in the graphic industry. At the moment they represent a range of companies present in the market in all of Europe and the world. QIPC – EAE choose this agent to actively represent and promote the sales of QIPC – EAE in Croatia and Slovenia. QIPC – EAE has complete confidence in Grafmat usluge.



Company logo Grafmat usluge d.o.o.

During the World Publishing Expo 2015 in Hamburg, the companies came in contact with each other. Arslan Miftachoglu, managing director Q.I. Press Controls Germany, explains that he was positive about Grafmat usluge from the start. *“We are looking for the best agents to represent us in different regions. Grafmat usluge describes itself as a fast and flexible young company with know-how. I agree and think this is just what QIPC – EAE needs in their region.”*

Ivan Rogic chairman Grafmat usluge, sees the partnership with QIPC – EAE as a valuable addition to Grafmat usluges portfolio. *“QIPC – EAE is a supplier of measurement and control systems. This kind of company is new to our portfolio. We are in the beginning of the cooperation and we are eager to learn all about these kind of products. Adding QIPC – EAE gives us the opportunity to offer better service to our customers. It gives us more options to offer as technical solution.”*

Grafmat usluge will market QIPC – EAE products in Croatia and Slovenia and sell them as the leading solutions for future success by direct sales by their existing customers and new ones. QIPC – EAE has every confidence that they will succeed in this.

### About Grafmat usluge d.o.o.:

Grafmat usluge, with its base in Zagreb, Croatia, represents and distributes production materials in the graphic industry. With more than fifteen years of experience, the employees offer special products and technical solutions used in press. In accordance with global trends and new technical solutions, the company implements new quality solutions to their range of products. Grafmat usluge represents leading companies in the graphic industry. Together with professional support of these suppliers, knowledge and approach, Grafmat usluge finds solutions for their customers.

### About QIPC – EAE:

QIPC – EAE is the result of the acquisition of EAE by Q.I. Press Controls in 2014. Q.I. Press Controls, the number one supplier of innovative, high-quality optical measurement and control systems, joined forces with EAE, the leading supplier of control, automation and software solutions for the printing industry. Supported by a global service network, the QIPC – EAE joint-venture delivers total solutions for web offset presses in the printing industry. From prepress to mailroom, QIPC – EAE provides solutions that not only lead to production reliability, but to enhanced performance as well.

For more information, go to: [www.qipc.com](http://www.qipc.com) & [www.eae.com](http://www.eae.com)

### Contact:

Q.I. Press Controls - EAE

Romy Pistorius

Phone: +31 162 408 227

Email: [info@qipc.com](mailto:info@qipc.com)

[www.qipc.com](http://www.qipc.com) - [www.eae.com](http://www.eae.com)