

## QIPC continues to expand in India

**Oosterhout, January 2018** – Q.I. Press Controls (QIPC) continues to thrive on the Indian print market. The Dutch specialist in measurement and control systems for the web offset market recently received five new orders from printing concerns in the Kolkata region of West Bengal: CDC Printers; Sristi Graphic (two separate orders); Darpan Conclave; and NAP Printers. A sixth order was placed by Bhiwandi-based Print Plus. “It is a promising sign that existing clients are satisfied with our products and services.”

### Satisfied customer

At the beginning of the summer, CDC Printers ordered two mRC-3D cameras for colour register control and automatic cut-off control for its printing plant in Kolkata. QIPC systems had already been installed in the plant, but with an extra printing tower having since been added to the Manugraph Cityline press, further automation was essential. “They have been a satisfied customer of ours for a while now, so they wanted our automation for their new printing tower too,” explains Vijay Pandya, managing director of QIPC-EAE India.

### Double order

Sristi Graphic placed two identical orders for its two Naph presses, involving a double order for two mRC-3D cameras for colour register control, fitted with AIMS (Automatic Ink Mist Shield). “Prior to this, Sristi Graphic had no automated colour register whatsoever,” Vijay Pandya observes. “Thanks to the exceptional collaboration we enjoy with Naph, Sristi Graphic decided to approach us. They were quickly persuaded by the benefits of automation; waste savings and consistency of print quality.”



mRC-3D camera with AIMS

### Positive experience

Darpan Conclave has been using QIPC systems for many years. Their positive experience with the mRC-3D system for colour register and cut-off control on a TPH Orient press meant that the company was more than willing to order two mRC-3D cameras with an identical configuration for their new TPH Orient press. “It both delivers significant time and waste savings and it increases the quality of their production process too,” Vijay Pandya remarks, adding: “It is a promising sign that existing clients are satisfied with our products and services. Not only does that enhance our already established reputation, it also helps ensure that these companies will continue to invest in our systems.”

### Reputation the decisive factor

This positive reputation played an important part in the order placed by NAP Printers. “Ultimately, it’s the positive feedback from other users that was the all-decisive factor in landing this order,” Vijay Pandya reports. Two mRC-3D cameras for colour register and cut-off control were installed on their Manugraph Cityline press.

### Savings in labour and waste

The final Indian order came from Print Plus. The printing plant in Bhiwandi is about to have two mRC-3D cameras for colour register installed on a Prakash press. The automation system will lead to considerable savings in labour costs and help reduce waste.

### About Q.I. Press Controls:

Q.I. Press Controls develops and delivers innovative, high quality optical measure and control systems. We are globally active in the newspaper and magazine printing industry. Our total solutions are supported by a worldwide service network. These reliable systems are proven in the market of existing and new printing presses and offer our customers structural better results.

I am here... for you

For more information: [www.qipc.com](http://www.qipc.com)

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