

PRESS RELEASE

CANON SOLUTIONS AMERICA ANNOUNCES PARTNERSHIP WITH ONEVISION SOFTWARE

New collaboration among industry-leading enterprises with a vision set on advancing customer care

Regensburg / MELVILLE Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc., today announced its partnership with OneVision Software AG, an international provider of innovative and cost-efficient software solutions for the printing, publishing, and media industry. As part of the collaboration, the two print industry mainstays are poised to redefine customer care through an innovative and unique approach to combining both hardware and software offerings.

Canon Solutions America's latest strategic partnership sees the company expanding its existing production print software portfolio to now include state-of-the-art, cost-effective solutions for its customers' prepress workflows. OneVision's dynamic solutions are now to be offered and installed by Canon Solutions America's Production Print Solutions division and its service team. The rollout not only unites award-winning, globally recognized hardware and software from Canon Solutions America and OneVision, respectively, but it also helps optimize prepress workflow management software for scanning, job preparation, and data conversion. Providing high-quality, high-speed production printing and archiving, this latest offering is designed for customers seeking a heightened level of efficiency in their prepress workflow management capabilities.

"Our customers deserve this level of support, and it is vital for us to provide forward-thinking solutions that yield the best in what hardware and software has to offer for the print industry," said Mal Baboyian, executive vice president of Production Print Solutions/Large Format Solutions at Canon Solutions America. "This collaboration between two industry leaders serves to strengthen each company's place as preeminent technology providers, and enables us to help our customers expand their positions in the market as well."

The customer-focused partnership is founded on breakthrough technology in the form of hardware from Canon and software from OneVision, combined with highly qualified staff in both companies. Acting as a seamless complement to each other, the overarching goal is to provide customers with leading-edge production print products and solutions that help maximize opportunities for business growth and workflow efficiency.

"We are very excited about this partnership with Canon Solutions America, as it represents the best-of-the-best for our prospective customers," said Shawn Lowe, vice president of Sales at OneVision. "As printers look for advantages over their competitors, with more flexibility, and automation, along with cost savings, and efficiency, and consistent quality, they will find this partnership will help enable them to do so."

To learn more about the OneVision and Canon Solutions America offering, be sure to visit Canon at booth # 1213 during PRINT 17.

About OneVision Software AG

OneVision Software AG is an international provider of innovative and cost-efficient software solutions for the printing, publishing and media industries. In the past 20 years, the company has used its products to establish itself as the world market leader for prepress. Newspaper publishers worldwide work with products from OneVision and profit from the automation, the reliability and the resulting cost savings. In addition to steady optimization of the existing solutions, OneVision Software AG continuously invests in developing new products and target customer segments. The company's product portfolio ranges from software for prepress to tools for intelligent color management and image optimization to products for digital publishing.

About Canon Solutions America, Inc.

Canon Solutions America provides industry leading enterprise, production, and large format printing solutions, supported by exceptional professional service offerings. With the technology offerings of the Canon and Océ brands, Canon Solutions America helps companies of all sizes improve sustainability, increase efficiency, and control costs through high volume, continuous feed, digital and traditional printing, and document management solutions. A wholly owned subsidiary of Canon U.S.A., Inc., Canon Solutions America is headquartered in Melville, N.Y. and has sales and service locations across the U.S. For more information on Canon Solutions America, please visit csa.canon.com.

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Picture 1: Logo of Canon Solutions America



Picture 2: Logo of OneVision Software AG