FROM INTEGRATED NEWSROOMS TO INTEGRATED PLATFORMS CREATING A NEWS SHOW ACROSS DEVICES

by Grig Davidovitz

In the morning he is reading the newspaper

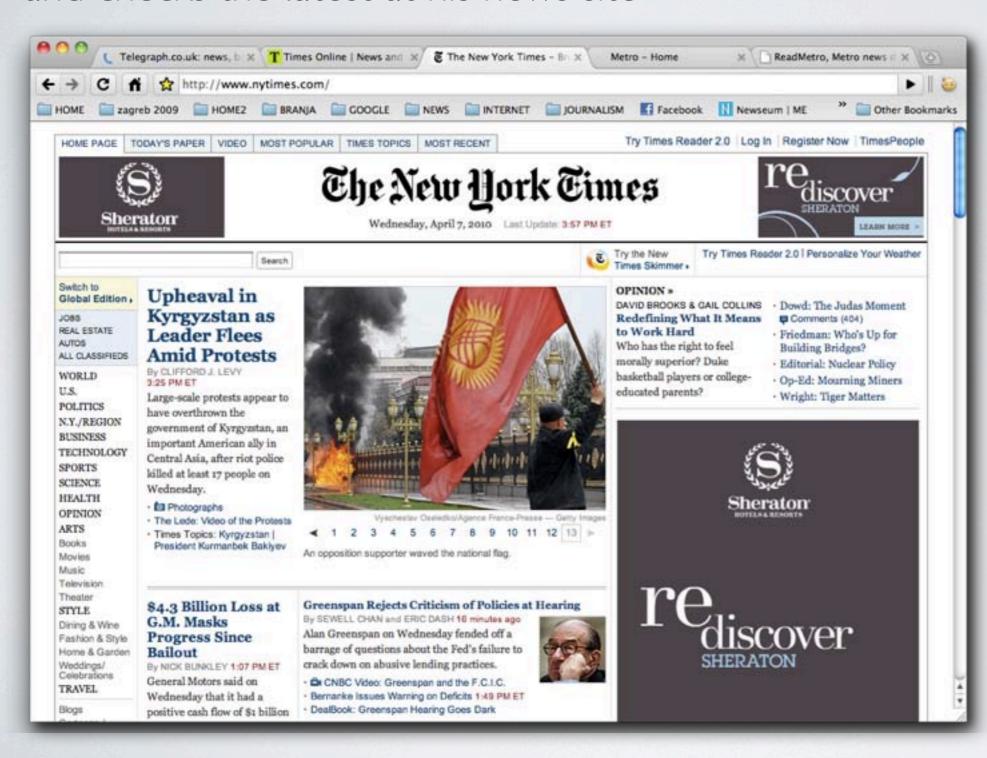


But... he doesn't have enough time, so he reeds some more while commuting





While at work he is sometimes bored, and checks the latest at his news site



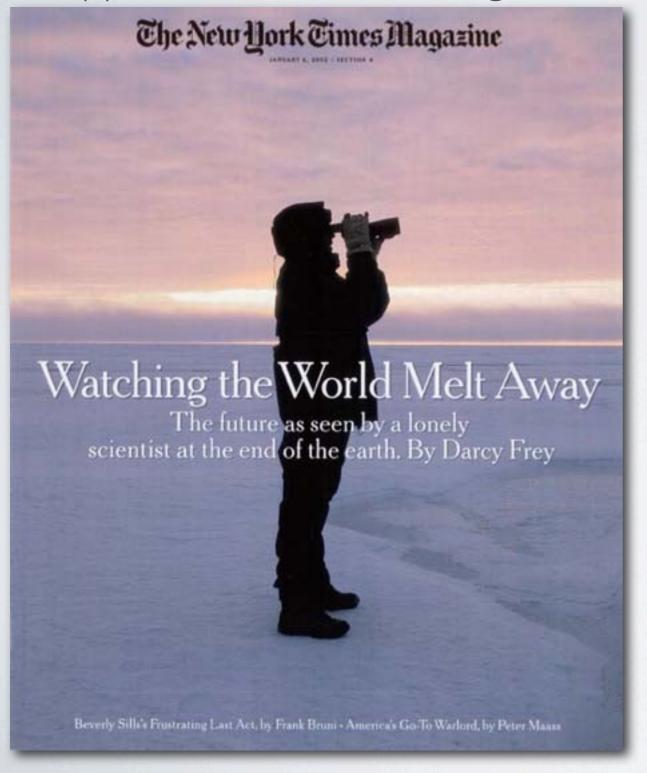


He has just signed up for an SMS alert service





When he comes home, he sometimes reads a supplement to avoid talking to his wife





In the morning he opens up his laptop for emails, facebook, twitter and news

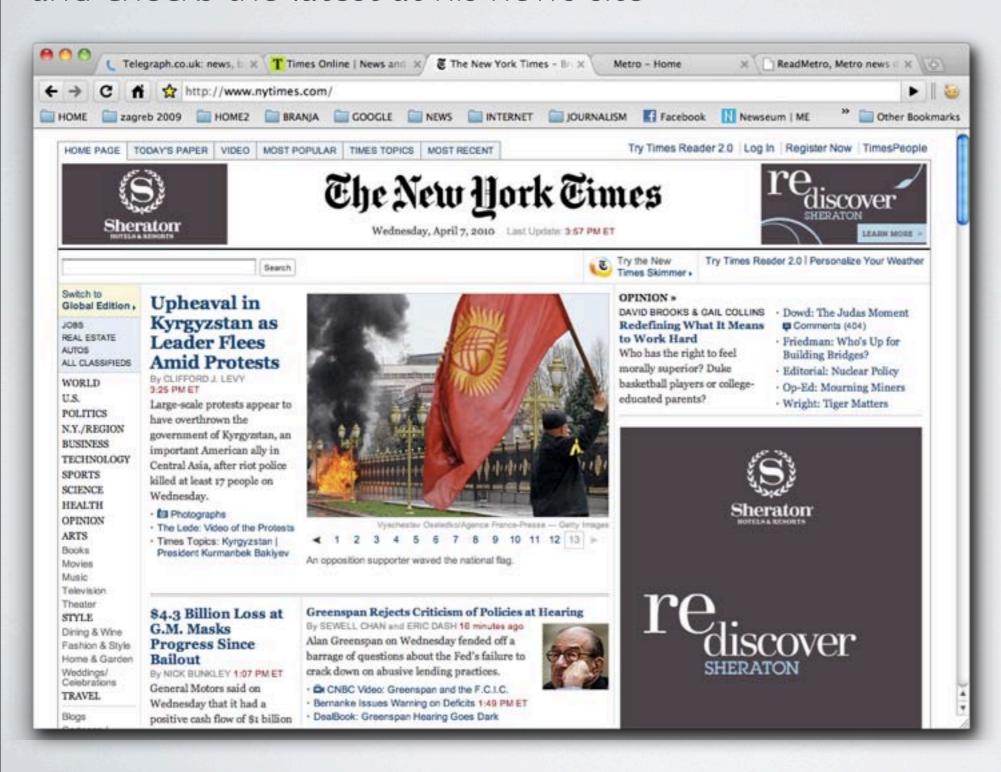


While commuting he is reading on his iPhone, sometimes news





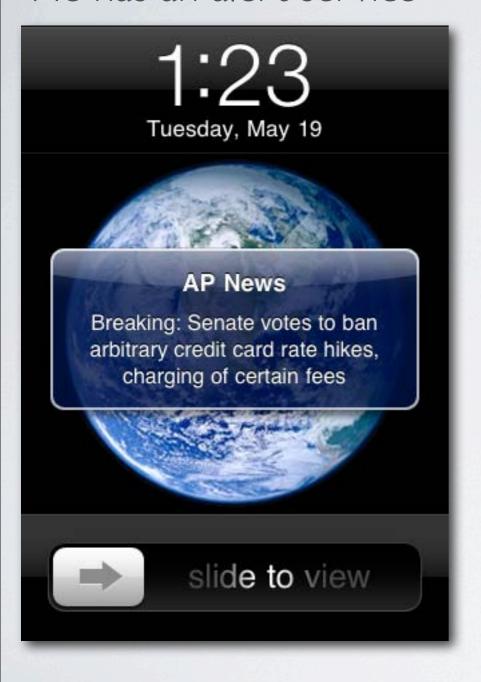
While at work he is sometimes bored, and checks the latest at his news site







He has an alert service









When he comes back home, he reads on his laptop/kindle/iPad to avoid talking to his wife











What is the difference?



The good news: The reader can have access to your info. throughout the day

The bad news: In every junction the competition is just one click away You are not competing just with other newspages

but with EVERYTHING (mail, facebook, ecommerce)

Two Questions:

- I. How to make your customers spend more time on your newspages, and get more of their news from your newspages (and not twitter, facebook)
- 2. How to best spread out your material outside the newspage so people will easily reach it on other places online



Switch to

Global

JOBS

REAL

ESTATE

AUTOS

WORLD U.S.

POLITICS

BUSINESS

SPORTS

SCIENCE

HEALTH

OPINION

ARTS

Books

Movies

Music

Theater

STYLE

Style

Home &

Garden

Weddings.

TRAVEL

Cartoons /

Classifieds

Corrections

Crossword /

Blogs

Humor

Games

Education

First Look

Learning

Network

Multimedia

NYC Guide

Celebrations

Television

Fashion &

Dining & Wine

TECHNOLOGY

CLASSIFIEDS

ALL

Edition.

The New York Times

A STELLAR EXPERIENCE

Herbert: 'A Different

Cohen: The Glory of

Creature' | Comments

Editorial: A Wrong Way

Insight & Analysis offers fresh business perspectives all day. Business Day *

Lehman Channeled Risks Through 'Alter Ego' Firm

By LOUISE STORY and ERIC DASH

In the years before its collapse, Lehman Brothers shifted investments off its books by using a small N.Y./REGION company whose board it controlled.

Democrats Push to Require Corporate Campaign Disclosure

By ERIC LICHTBLAU Legislation would force companies and groups to reveal behind-the-scenes financial involvement in political campaigns.

China Pledges to Work With U.S. on Iran Sanctions

By DAVID E. SANGER and MARK LANDLER President Hu Jintao agreed to join negotiations on sanctions against Iran, but he made no specific commitment to U.S.-backed measures, officials said.

Reporters' Notebook

Behind the Curtain, Cuomo Runs His Own P.R. Machine

By JEREMY W. PETERS The New York

general, who is considering



PESHAWAR JOURNAL Bootlegging, Pakistan-Style

By ADAM B. ELLICK

Purveyors of contraband alcohol must hide their line of work from the police, the Taliban and their families.

Twitter Unveils Plans to Draw Money From Ads By CLAIRE CAIN MILLER

The microblogging service plans to link keyword searches with advertising and show users relevant promoted posts.

Post a Comment | Times Topics: Twitter

Leg Lost, Dancer Is Caught Between Caregivers

By DEBORAH SONTAG

A battle over helping a dancer who lost a leg. in Haiti's earthquake highlights Haitians' dependence on international charity.

4) Audio & Photos: Choosing to Stay and

Kyrgyzstan President Ordered to Surrender

By ANDREW E. KRAMER and MICHAEL SCHWIRTZ

The provisional government that took power has stripped the fugitive president of his immunity, an official said.

Strong Demand for Greek Bond Sale 7:20 AM ET Bodies of All W.Va. Miners Recovered 49 minutes ago

Polish First Lady's Body Returned Home 6:26 AM ET

OPINION »

Try the New Times Skimmer

OP-ED What We Learned From H1N1's First Year

Our public health authorities need to be clearer about what they know and don't know about the pandemic.

and a Right Way Op-Art: Sam Pott's Tax Form for Freelancers

Try Times Reader 2.0 Log In Register Now TimesPeople

Try Times Reader 2.0 | Personalize Your Weather

Poland

SCIENCE TIMES » Studying Sea Life for a Glue That Mends People

Scientists seek the secrets of adhesives that will work with bones and tissue.

HEALTH » Could Health Overhaul

Incentives Hurt Some? Some fear that workplace programs could raise costs for the chronically ill.

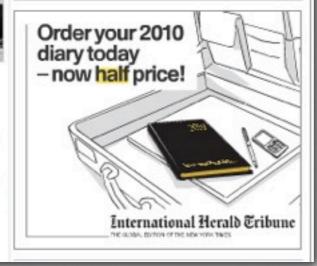
BRING IN A RELISABLE TRAVEL MUG AND GET 10 CENTS OFF OF ANY BEVERAGE ANYTME.

MARKETS #41 7:41 AM ET Britain Germany France FTSE 10) DAX CAC 40 5,758.09 6,226.68 4,043.03 -19.56 -24.01 Closed -0.34% -0.38% holiday

Data delayed at least 15 minutes

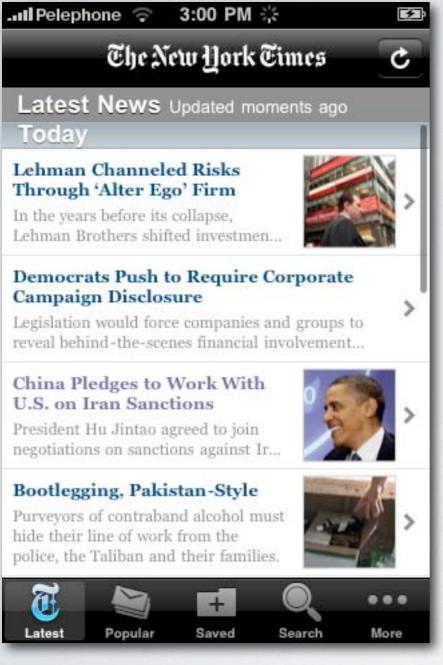
GET QUOTES

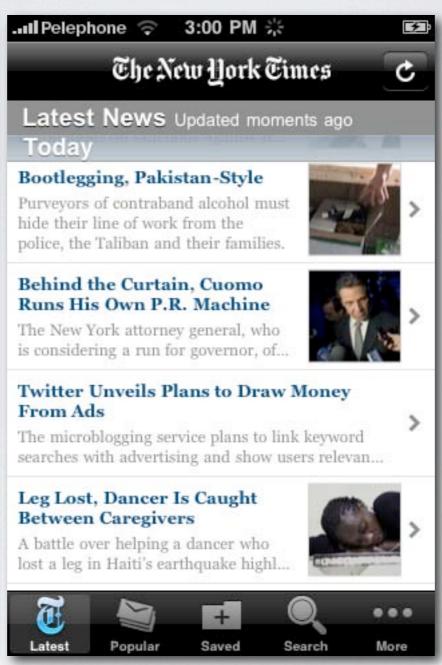
My Portfolios » Stock, ETFs, Fund: 00

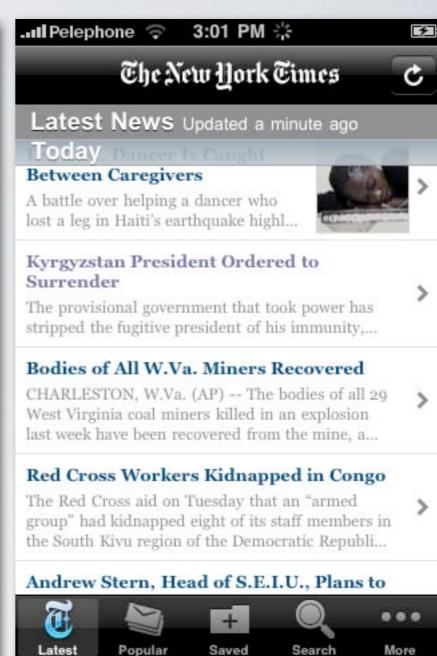


Web

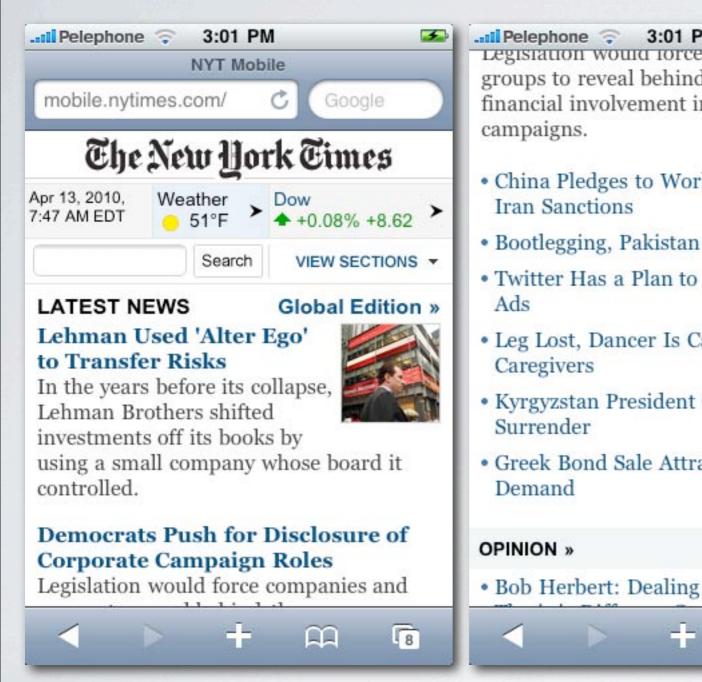
iPhone application

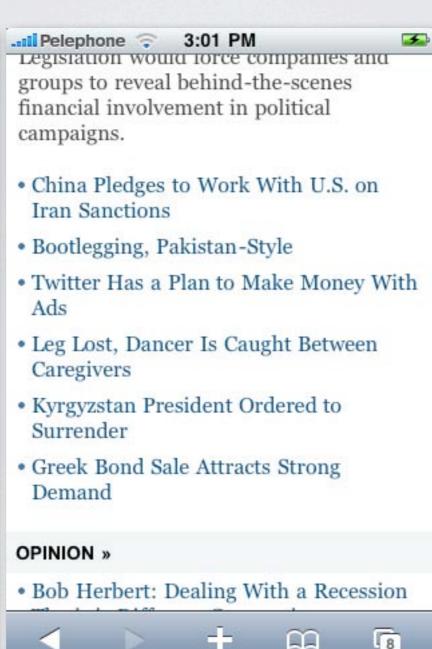


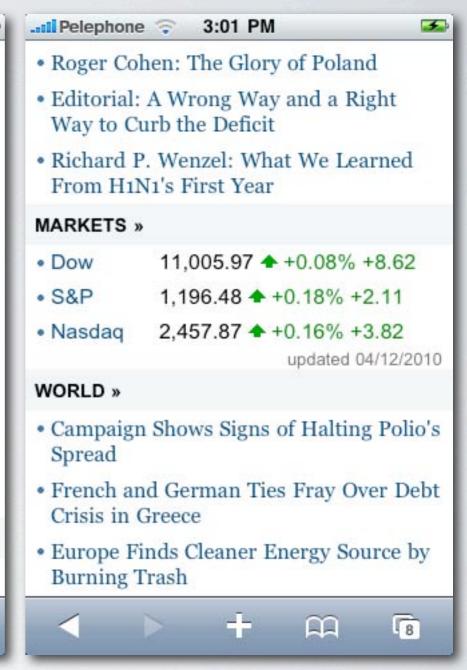




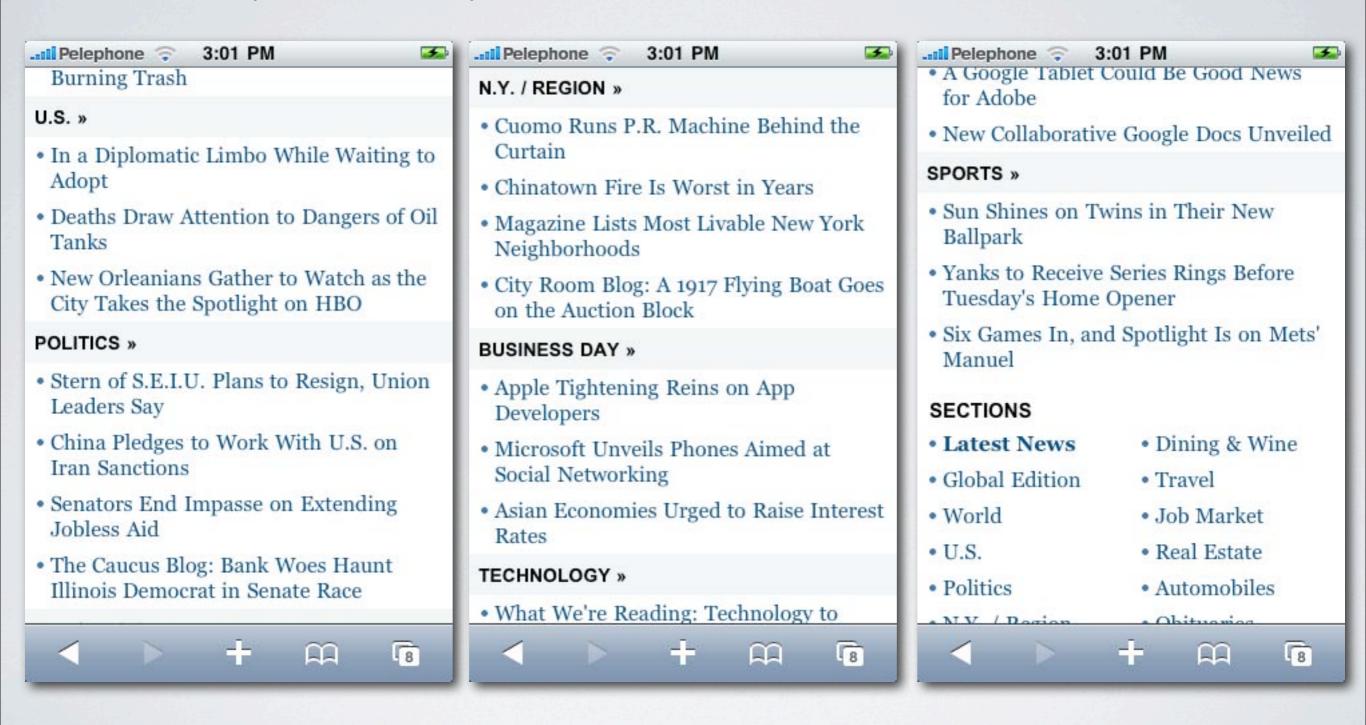
Mobile web (from iPhone) - Part I



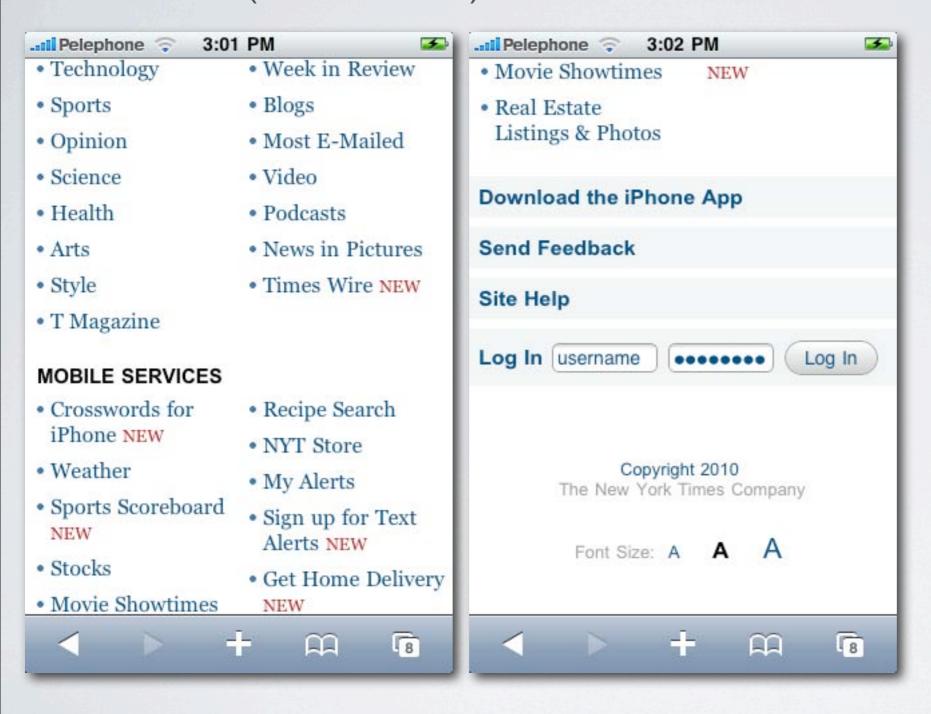




Mobile web (from iPhone) - Part 2

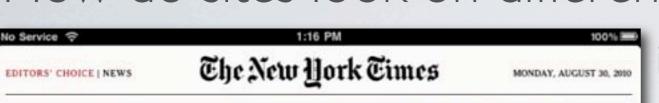


Mobile web (from iPhone) - Part 3



Web (from iPhone) - the default





Risk-Taking Rises as Oil Rigs in Gulf Drill Deeper

By JAD MOUAWAD and BARRY MEIER

In a remote reach of the Gulf of Mexico, nearly 200 miles from shore, a floating oil platform thrusts its tentacles deep into the ocean like a giant steel octopus.

The \$3 billion rig, called Perdido, can pump oil from dozens of wells nearly

Border Sweeps in North Reach Miles Into U.S.



By NINA BERNSTEIN

ROCHESTER - The Lake Shore

Limited runs between Chicago and New

York City without crossing the Canadian

border. But when it stops at Amtrak

stations in western New York State,

armed Border Patrol agents routinely

board the train, question passengers about their citizenship and take away

"Are you a U.S. citizen?" agents

asked one recent morning, moving

noncitizens who cannot produce

satisfactory immigration papers.

SALLY RYAN FOR THE NEW YORK TIME

China Fortifies State Businesses to Fuel Growth

By MICHAEL WINES

BEIJING — During its decades of rapid growth, China thrived by allowing oncesuppressed private entrepreneurs to prosper, often at the expense of the old, inefficient state sector of the economy.

Now, whether in the coal-rich regions of Shanxi Province, the steel mills of the northern industrial heartland, or the airlines flying overhead, it is often

For Arms Sales Suspect, Secrets Are Bargaining Chips

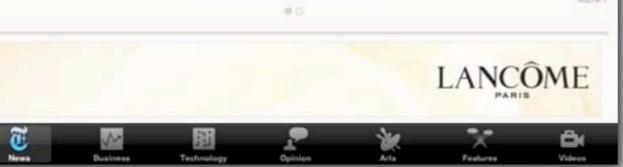
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Now his future may hang on whether he can strike one last bargain: trading what American officials believe is his vast insider's knowledge of global criminal networks in exchange for not spending the rest of his life in a federal



NUMBER CONDITIONS PRESS



iPad



A Chaotic Kernya Vote and a Secret U.S. Exit Poll Daschle Pays

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To Repeal of Evidence Ruling

Utilities Turn Their Customers Green, With Ency

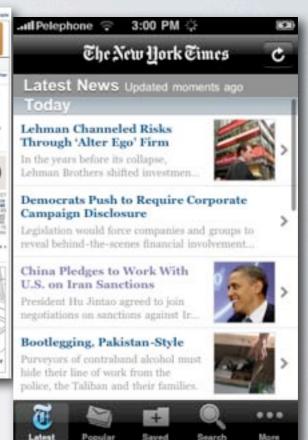
A Slow New York Passage, Up to Organic Food

CORN. OF STREET



The New York Times







Condition for Zimbabare Rivale.

Laid-Off and Littgious

A Fair Trip to the Wood Shad

Reaching Out to the Military

City Gets Taugher With Unions

Forrester's 3C Strategy for Multi-Channel

CHOICE

Channel selection according to customer preferences and customer situation (on the go, home, office, etc)

CONSISTENCY

Same type and level of service across channels (language, look and feel, etc.)

CONTINUITY

Seamless experience between channels – starting on one, continuing from the same point on a different

Forrester's 3C Strategy for Multi-Channel



How to create the 3 Cs

Web





facebook

תרבות - אמנות gזח - ...מועדו

הפצ'ה: ראיון עם איתי מאוטנר

בשבוע הבא תל אביב חתרגש מאירוע

ה"פצ'ה קוצ'ה", ערב אמנות בו אמנים

תודה ל-Nimrod Dvir

(והקפדתי על מספר המילים:)

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מציגים את עבודותיהם במשך שש דקות וארבעים

שניות. ראיון עם איתי מאוטנר, ממארגני האירוע,

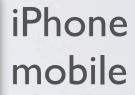
Itay Mautner

ב-640 מילים בדיוק

1 31 minutes ago

Nadav Mansdorf

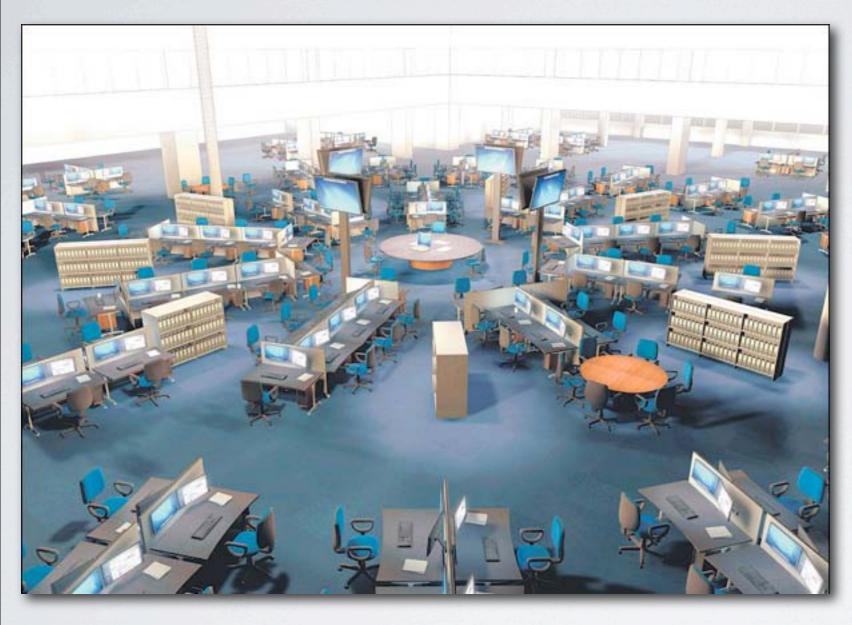
₩



iPhone

App

From Integrated Newsroom...



Produce information for all the newspaper's platforms (Print + web)

A process facing the organization

... to integrated platforms



Publish information in a consistent information architecture

A process facing the customer

How to do it? An example. One information stream

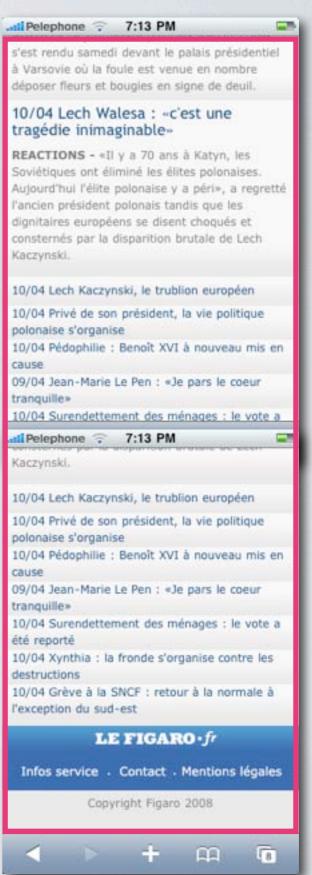




How to do it? An example. One information stream









Every article in the news stream gets a template suited to its needs

The final template is the **total combination** of the article templates one after another

Every template has a version for each device. Once you create the first stream (web) it is automatically generated in all the other devices

Another big advantage of flexible templates:

It can create a **NEWS SHOW** instead of just presenting links

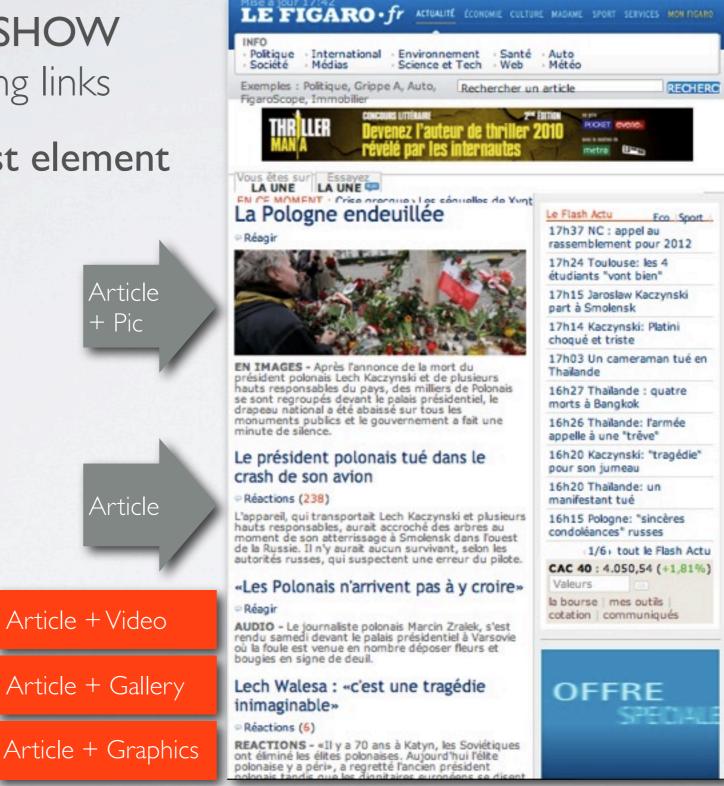
I. Highlights the best element



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המרצים השביתו לשעה את הלימודים:

״זה יום שחור למכללת ספיר״

כ־150 סטודנטים ומרצים השתתפו אתמול בשיחת הסברה רווית אמוציות שהתקיימה במקום הלימודים. מרצה במכללה לסטודנטים: "אנחנו באותו הצד של המתרס.

12:30 אנה רווננאום | 24.07.2010 | מעודכן 12:30



דעה: היינו מתגייסים למען המרצים, אבל על מה בדיוק המאבק?

אגודת הסטודנטים לא צריכה להתבייש בפעילותה לבידור הסטודנטים. וחוץ מזה, לפני שהמרצים מתלוננים נגדה, אולי שווה שישאלו עצמם כמה שאלות כמו מה בדיוק ידוע על תוכן מאבקם, איפה הם היו במאבקים שהסטודנטים ניהלו השנה, ומי באמת דואג לזכויות עובדי הקבלן האמיתיים במכללה " המנקים והבנאים.

12-30 אורנית פזרקר | 24.01.2010 | מעודכן 12-30



הנשיא היוצא צחור: "הנשיא החדש יעמוד בפני משימות קשות כמו מאבק באוצר ובמל"ג"

פרופי צחור על פרופי איליה: התרשמתי מאוד מהאנרגיות שהוא מביא, בכוחו להתמודד עם האתגרים הצפויים. חבר ועדת האיתור שהמליצה על מינויו: חיפשנו איש נגב בעל תודעה חברית מוכחת, שמסוגל גם לגייס תרומות

12:30 אדם רוסוברד ן 24.07.2010 מעודכן 12:30



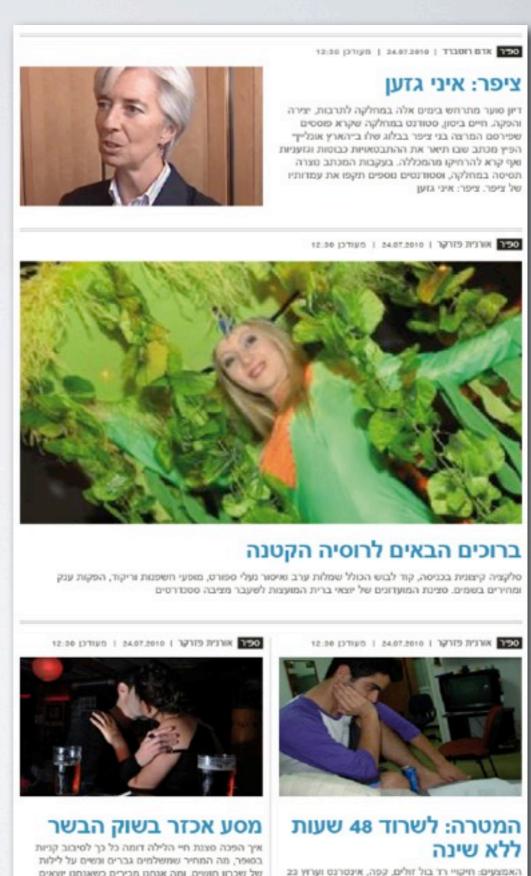
דיון סוער מתרחש בימים אלה במחלקה לתרבות, יצירה והפקה. חיים ביסון, סטודנט במחלקה שקרא פוסטים שפירסם המרצה בני ציפר בבלוג שלו בייהארץ אונליין"



Another big advantage:

It can create a **NEWS SHOW** instead of just presenting links

I. Highlights the best element



Another big advantage:

It can create a **NEWS SHOW** instead of just presenting links

I. Highlights the best element





12:30 אדם רוטברד | 24.07.2010 | אדם רוטברד The Trans

שידור חי משדרות: כל מה שקורה במועדון הקרנף מועבר מייד למחשבו של דיקן הסטודנטים



"המועדונים הם בבואה של החברה הישראלית

מבחינתו של העיתונאי ניסן שור, 30, מחבר הספר "לרקוד עם דמעות בעינים", המתעד את תולדות תרבות המועדונים בישראל, יש קשר הדוק בין פרצופה של המדינה לאופן שבו היא מבלה. תרבות המועדונים היא בועה רגעית, כדבריו, בועה ללילה, והיא לא מעודדת אלימות וגזענות אלא רק משקפת אותן. הסמים הם היסוד החתרני בה. "ברגע שאתה

Another big advantage of flexible templates:

It can create a NEWS SHOW instead of just presenting links

- I. Highlights the best element
- 2. Creates the right amount of drama



President Vows to Exact Punishment for 'Evil'

Awaiting the Aftershocks

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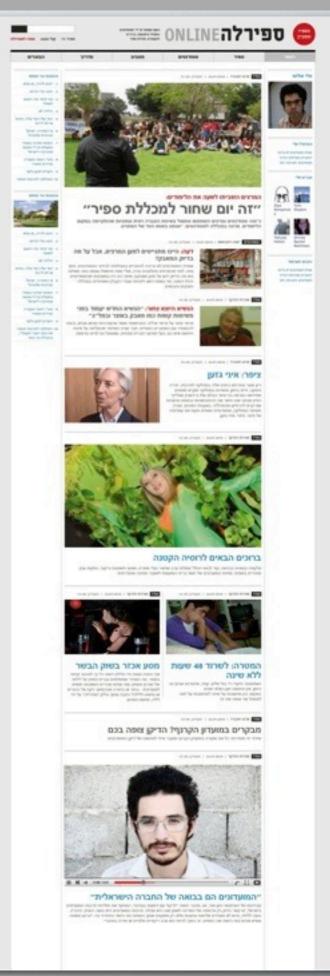
How to do it?

The result: A stream of articles that connect to create the **NEWS SHOW**

Each article:

- I. Has the best representation for its elements
- 2. Projects the right amount of drama

The stream can be reproduced on every device, while keeping the same information architecture



How to do it?

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Transparent to the device



MAIN HEADLINES

NEWS SHOW!

BUSINESS

BUSINESS

NEWS SHOW!

SPORTS

NEWS SHOW!

2 kinds of story telling

Hierarchical Presentation



Gradual presentation of info., assuming that the reader doesn't want to read everything

Chronological Presentation



The info. is presented chronologically, assuming the reader wants to read at least all the headlines

Chronological Presentation

MAIN HEADLINES PRESSING A BUTTON

MAIN HEADLINES

NEWS SHOW!

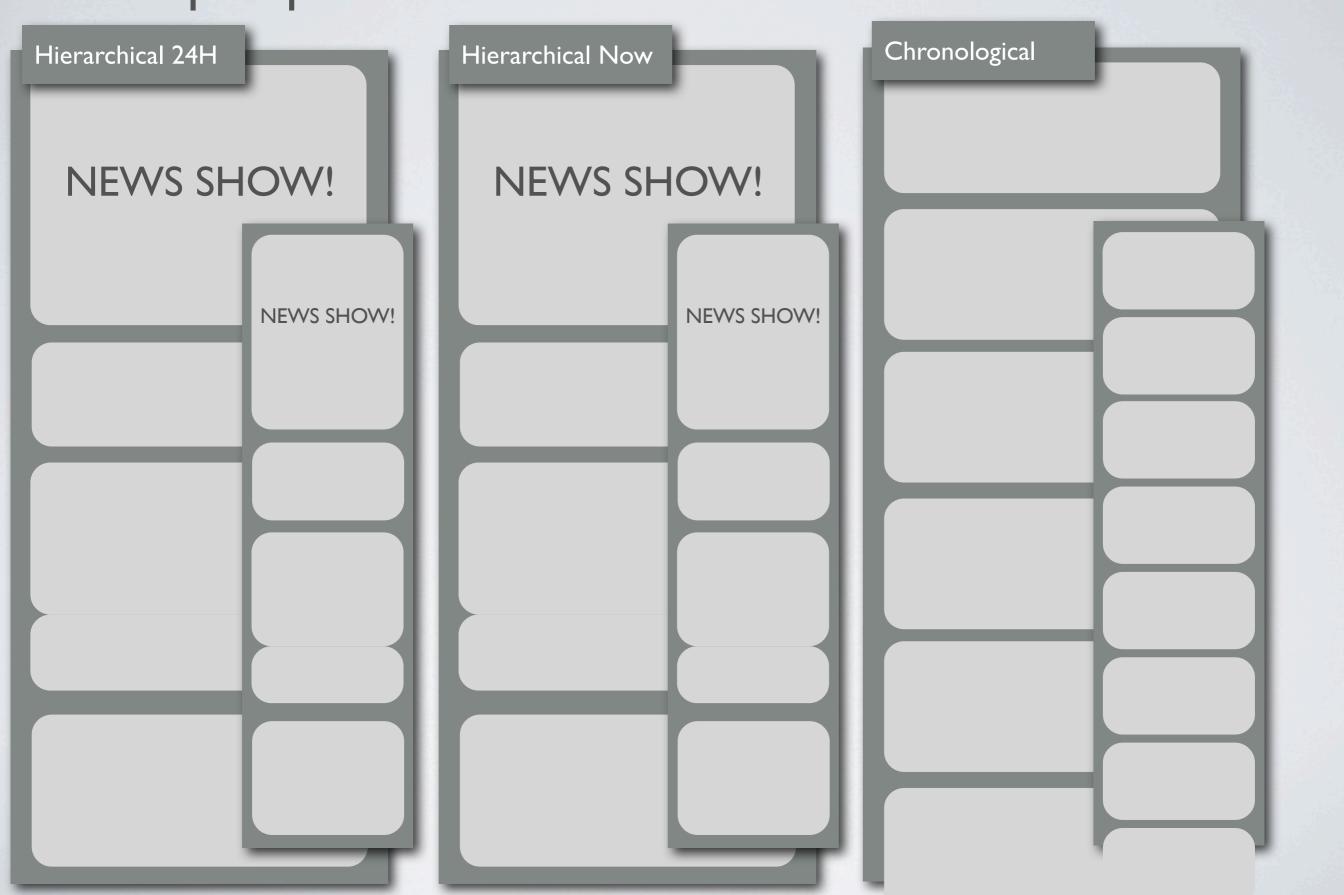
Descending importance or interest

Templates change according to needs

Chronological order

Every article in the same "blog" template

3 Time perspectives:



Let's go back to John Digital

In the morning he opens op his laptop for emails, facebook, twitter and news



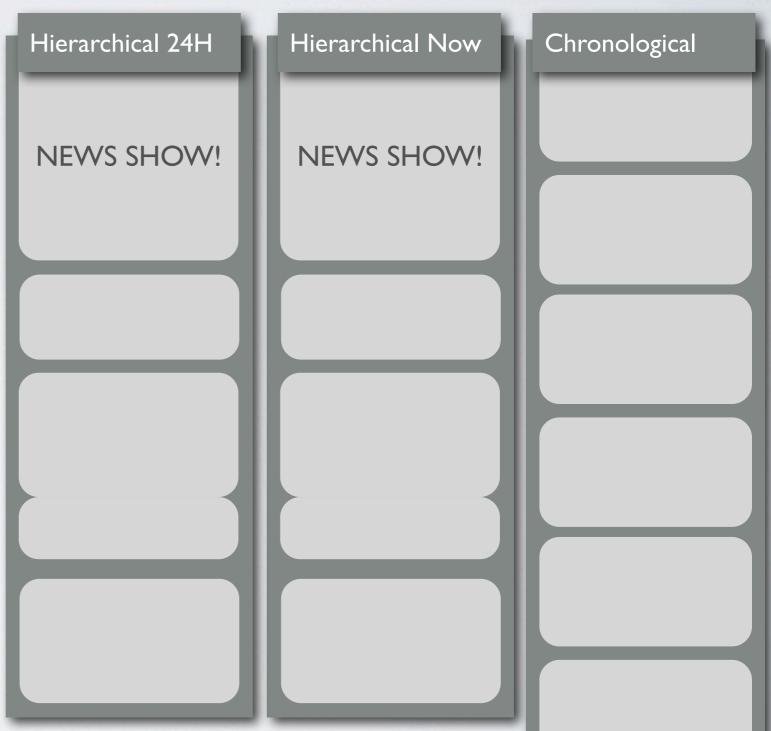
He has a clear hierarchical representation of today's news



Meet John Digital

While commuting he is reading on his iPhone, sometimes news

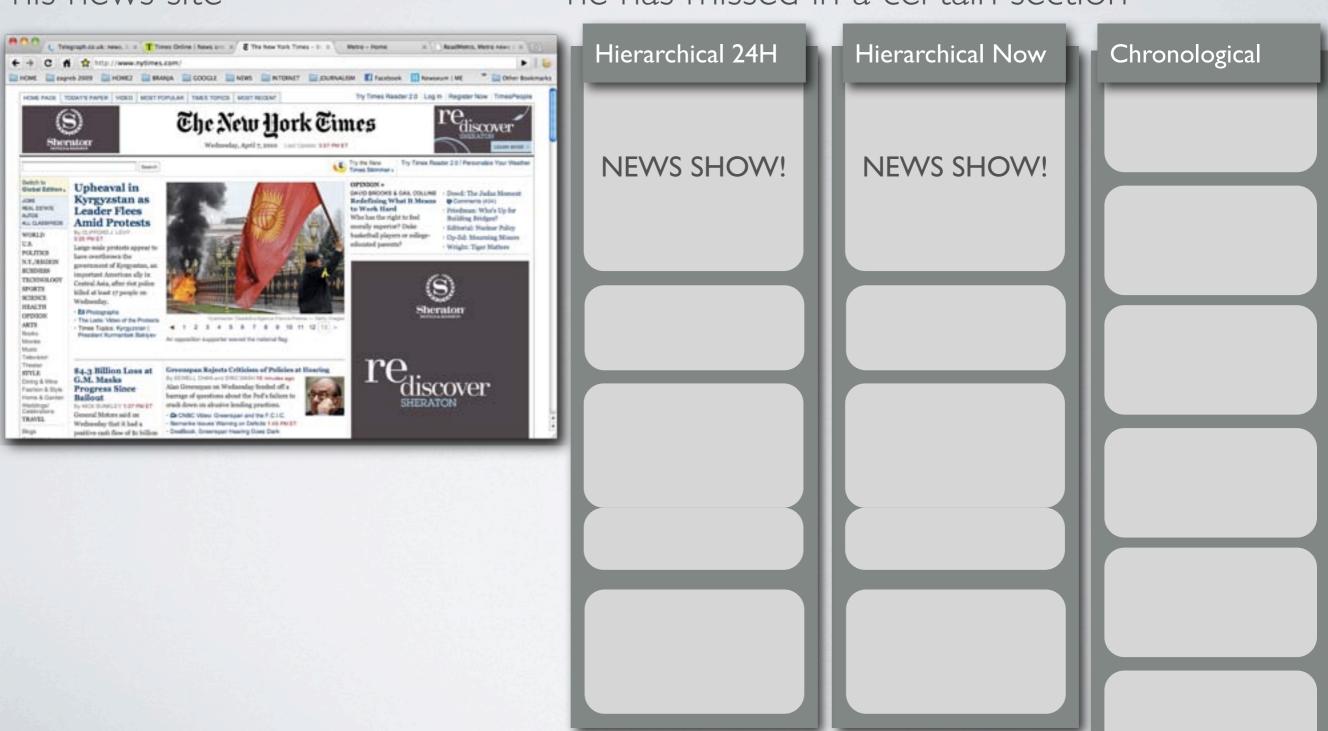
He can continue reading today's news, or read the best news for now, or see what he has missed in a certain section



Meet John Digital

bored, and checks the latest at his news site

While at work he is sometimes He can continue reading today's news, or read the best news for now, or see what he has missed in a certain section

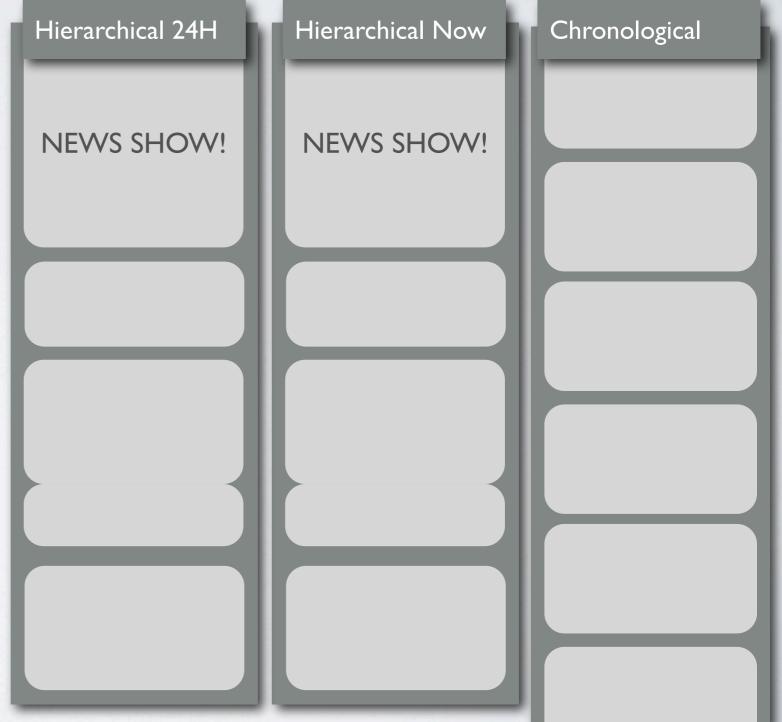


Meet John Digital

When he comes back home, he reads on his laptop/kindle/iPad to avoid talking to his wife in bed



Although he can operate the iPad with his hands, he is familiar with his newspage - and can continue his readings from work



Connects you with friends and the news.

HE HUFFINGTON POST

THE INTERNET NEWSPAPER: NEWS BLOGS VIDEO COMMUNITY

Log In | Sign Up | September 11, 2009





Quick Read | Comments (977) | Barack Obama

The iPad is a reminder of the need to create a news show

...and the failure to do it online.

This need is relevant to all devices

And should create a consistent, continuos experience.

No Service S 1116 PM

EDITORS' CHOICE | NEWS Ehe New Hork Times

MONDAY, AUGUST 30, 2010

100%

Risk-Taking Rises as Oil Rigs in Gulf Drill Deeper

By JAD MOUAWAD and BARRY MEIER

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SALLY BYAN FOR THE NEW YORK TIMES

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"Are you a U.S. citizen?" agents asked one recent morning, moving



FENG LI/GETTY IMAGE

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By MICHAEL WINES

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RUNGROJ YONGRIT/EUROPEAN PRESSPHOT ACENE

LANCÔME



If the online platforms are just a bunch of links

The readers might as well read us on Facebook



Is that what you want?

Thank You

Grig Davidovitz

grig.davidovitz@gmail.com



Online, Mobile, Tablet: Turning Links into a News Show

Learn how to create better news-pages while ensuring continuity between the web, iPhone and other devices

7 October 2010, IFRA Expo, Hamburg Messe, D

Programme

7 October, 9:30 - 17:00 h

After this session the participant will be able to:

- Use a well defined method to understand the customers' needs from a journalistic outlet.
- Understand how these needs are evolving in the touch-screen smartphone age.
- Develop a list of the main needs customers have (the workshop will emphasize those that are usually not met today).
- Develop solutions to those needs.
- Develop solutions to grow traffic and stickiness.
- Describe interesting solutions from existing news sites.
- Identify general trends in the prominent news

Target group

Online editors, publishers and designers.

Introduction

Laptops, iPhones, iPads, Kindles – the list of devices that enable access to journalistic websites is growing, but is the digital product good enough? A comprehensive study conducted by the Associated Press and published by the Columbia Journalism Report shows that even young adults, a segment familiar with the internet, find it difficult to consume news online. The study concluded that "Participants showed signs of news fatigue; that is, they appeared debilitated by information overload and unsatisfying news experiences". This problem is aggravated by the lack of continuity between the devices, while users are many times shown completely different websites on each platform.

The workshop will actively train the participants in methods that will enable them to understand their customers' needs and develop the right journalistic tools to meet them. In parallel, it will form a list of the best solutions for the main needs – based on the workshop results and on the existing online world.

This training course is also offered to WAN-IFRA member companies as an in-house event.



More information and online-registration at:

www.wan-ifra.org/academy

Thank You

Grig Davidovitz

grig.davidovitz@gmail.com





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