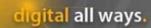




**Digital Innovations** 

The Cloud Publishing Revolution: Why Newspapers are Looking Up!

Steve Nilan Digital Technology International



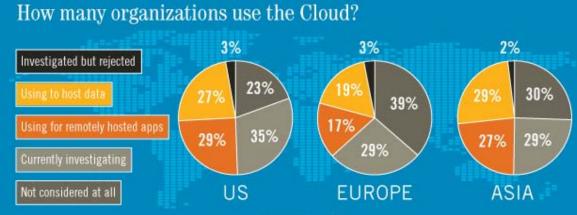




# THE RISE of cloud computing

digital all ways.

**Trust in the Cloud Is Growing,** *But What Is Holding Us Back?* 



Yes 60% OK, they're in the Cloud. But are they seeing business value?



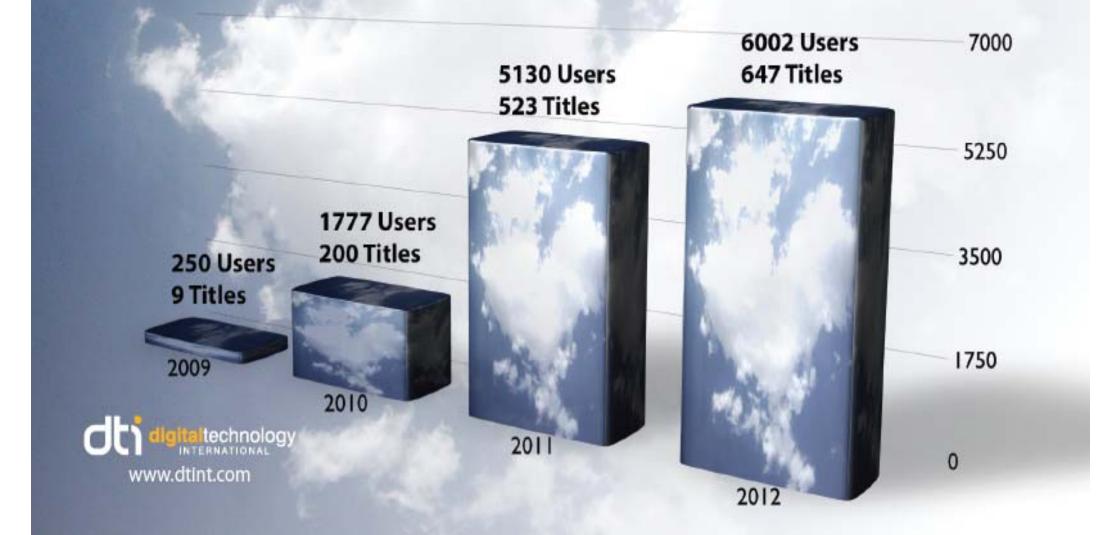
Unsure

#### digital all ways.

### What do organizations see as the Cloud's greatest benefits?



 2009: DTI Cloud launched
 2010: 100 title milestone
 2011: Cloud Computing Award
 Now: 6,002 users and 647 titles









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F digitaltechnology

al audience engagement | digital revenue expansion | digital cost performance



## KM Group erobert digitale Werbung in der DTI Cloud



audience engagement | digital revenue expansion | digital cost performance

III

### McClatchy stellt von Küste zu Küste auf digital um

Alle 30 Niederlassungen wählen für den Vertrieb Digital Technology

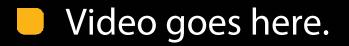




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revenue expansion | digital cost performance



Are you ready to look up to the Cloud?

- Visit us on Stand A585 to learn more about DTI Cloud
  Tour our Frankfurt data centre
  - Depart Messe at 1100 Return at 1230
  - *Reservations are limited. Please see reception.*

