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#### Session: Best Social Media Cases

Title: In Últimas Noticias, the audience is the star

Speaker:

Danisbel Gómez. Chief of Citizen Participation Unit on Cadena Capriles Últimas Noticias: the audience is the star

How the media connects with their audiences

**Ultimas**Noticias



## ¡Made with people!





With the use of new information platforms, **Últimas Noticias** becomes multimedia to promote citizen participation and community journalism

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### The Editor talks...

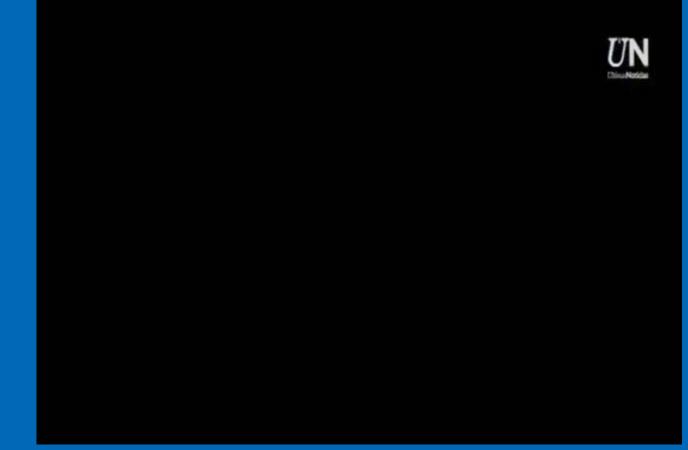




Eleazar Díaz Rangel, editor of Últimas Noticias, tells how the newspaper connects with audiences since its founding in 1941

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### The people talks...





Our users tell how Últimas Noticias is part of their lives and tell their stories

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## keys to reach the audience



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"Get off the pedestal": To make citizen journalism we must listen, accept, modify and reorient editorial strategies



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### It's not enough to interact in the Web. To look at his face is even more important



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### Citizens don't want to be reporters, they want to be citizens who report



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## Send value on paper and on the web to hyperlocal news



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### Understand the "world of the street" and make users understand our "world of journalism"



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## No 5WH impose. Allow the user to expose their information needs



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## Don't promise the audience what you cannot comply. **Not lead to frustration**



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#### Be an intermediary between the community and those who can help solve their problems. ¡Help them!



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## Believe and evangelize the whole company about the power of the audience



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### Invest in participation: One person who speaks well of his newspaper is better than TV advertising



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## **Active Audiences**

- 29.800 users registered in TuVoz.com.ve
- @TuVoz with 5.092 followers in

5 months

- 20 mil news write for users in Tuvoz.com.ve
- 12.940 followers @AlMercadoconUN
- @TuZonaCaracas 43.152 followers
- 495 mil followers @Unoticias
- 350 mil ejemplares diarios
- 150 mil visit



### Our Community Comunicators Network

- 130 ex counselors
- **Members of previous Council of Readers**
- 36 counselors
- Members of the three Council of Readers 2012
- 250 community comunicators
- Users training en digital workshops, community councils, neighborhood association, activists, ONG's
- 150 counselors in reserve
- Users who apply and are not selected but remain actives





### **Readers Councils:** participation in editorial planning

- The RC was created in June 2009.
- Currently there 3 RC: City-Events, Sports and regional information. The top two meet in the newsroom and the third is virtual.
- Each RC has 14 members, ranging in age from 14 years to 100 or more.
- Managers of a RC meet with once a month (4 hour session) to evaluate proposals month edition.



### **Readers Councils:** participation in editorial planning

- The journal will publish at least one item a week (in each section of the paper). Also welcomes proposals for web, social networks and events (forums, meetings).
- Counselors are trained in digital and audiovisual tools. Visit the press and editorial support areas.
- Counselors are community communicators: written report from our media and their communities
- Recently became the 1st meeting of directors of a.
  120 people with ideas to do better journalism.



## Thank you



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