

# Programme & Hall Plan



**International  
Newsroom  
Summit**

#Newsroom15

**Mobile  
News  
Summit**

#MNS15

**World  
Printers  
Forum**

#WPF15

**Innovation  
Tours &  
Workshops**

5-7 October

**Media  
Innovation  
Day**

mid.wan-ifra.org

# World Publishing Expo 2015

5-7 October 2015, Hamburg Messe

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[www.worldpublishingexpo.com](http://www.worldpublishingexpo.com)

## MONDAY, 5 OCTOBER 2015

**International  
Newsroom  
Summit**  
#Newsroom15

9:30 – 17:30

### **International Newsroom Summit**

Smart strategies for small and mid-sized newsrooms

10:30 – 11:45

### **Seminar: Programmatic Advertising**

Media Port Hall A1

Find out why programmatic advertising is revolutionising the digital advertising ecosystem and how it can help to contribute to your bottom line.

10:30 – 11:45

### **Seminar: Benchmarking Your Production Quality**

Media Port Hall A4

The International Newspaper Color Quality Club competition has helped hundreds to benchmark and improve their color printing processes and products. Find out more and join this prestigious club.

12:30 – 13:15

### **Seminar: Monetizing Mobile**

Media Port Hall A1

Mobile news penetration will soon overtake desktop in many countries, yet ad spend and revenue lag behind. Hear how some publishers are monetising mobile.

12:30 – 13:00

### **Seminar: Choosing a CRM System**

Media Port Hall A4

Customer relationship management is critical not only for the conventional advertising business of news media companies, but also for developing new revenue opportunities. Learn from leading experts how to launch your CRM project.

14:00 – 14:15

### **Seminar: Ad Blocking New Data and Analysis**

Media Port Hall A1

14:15 – 15:30

### **Seminar: Design Thinking for Digital Innovation**

Media Port Hall A1

Learn how to find unmet customer needs and frustrations; gain confidence in your digital strategy; learn how to de-risk and pre-test future products and services; network with innovators; and develop a culture of innovation in your organisation.

14:15 – 15:30

### **Seminar: Digital Printing – New Revenue Opportunities**

Media Port Hall A4

Learn how inkjet digital printing can be used to create new revenue in niche markets and in commercial print services.

16:00 – 17:15

### **Seminar: Native Advertising**

Media Port Hall A1

This trend is bringing in big revenues for publishers who are getting it right. And that's the trick: How to get native right. Join us and find out.

16:00 – 17:15

### **Seminar: Classified Advertising**

Media Port Hall A4

Everyone's heard it: "Newspapers have lost their classifieds to the big verticals and free-classified sites." But is it true? What can your newspaper company do to make sure you're in the business of recruitment, auto and property advertising for the long term?

## TUESDAY, 6 OCTOBER 2015

**Mobile  
News  
Summit**  
#MNS15

9:00 – 18:00

### **Mobile News Summit**

A mobile majority:  
Mobile captures over 50 % of time spent on digital media.

10:00 – 11:15

### **Seminar: Beyond Paid Content**

Media Port Hall A1

Different models of paywalls have been introduced in recent years with mixed results. Some hits, some misses. What are other ways publishers are starting to reap revenues from their content?

10:00 – 11:15

### **Seminar: Boosting Productivity / Benchmarking**

Media Port Hall A4

In difficult economic times there are still opportunities for investments in production technologies. Everything that helps boost productivity is welcome. Automation of colour and register control is an example. Find out which areas may be worthwhile for you.

12:00 – 13:15

### **Seminar: Big Data in the Newsroom**

Media Port Hall A1

Beyond basic analytics and metrics, there are numerous ways that data can help newsrooms tailor their content to their various targeted audiences. Hear how to turn your data into direct audience engagement and growth.

12:00 – 13:15

### **Seminar: Business Innovations for Printers**

Media Port Hall A4

Newspaper printers are looking for sustainable business models that can reduce their dependence on just one publisher. Different models are applied in different regions of the globe, among them the concepts of profit centre, joint venture, independent company, using an external operator, online printer, outsourcing remote printing, etc.

14:00 – 14:45

### **Seminar: Social Media Optimization**

Media Port Hall A1

Facebook, Twitter, LinkedIn, Instagram... the list goes on and on for today's plethora of social media platforms where news publishers must be present and engaged. Hear how to optimise your social media distribution and strategy.

14:00 – 14:45

### **Seminar: Building a Newsgathering and Verification Strategy**

Media Port Hall A4

16:00 – 17:15

### **Seminar: Reader Metrics and Measurement**

Media Port Hall A1

Time spent. Attention minutes. Shares and mentions. Hear how these trending metrics, combined with traditional uniques and page views, are helping news publishers more accurately track and engage with their audiences – and sell advertising.

16:00 – 17:15

### **Seminar: 10 More Years for Machines – Retrofitting Production Systems**

Media Port Hall A4

Lifetime extension of existing production equipment can be critical when you have to optimise your cost structure. But what are the requirements for a successful retrofit, what is possible, and how far should you go?

## WEDNESDAY, 7 OCTOBER 2015

**World  
Printers  
Forum**  
#WPF15

9:30-17:30  
**World Printers Forum  
Conference**  
New business for newspaper  
printers

**Media  
Innovation  
Day**  
mid.wan-ifra.org

10:00 – 17:00  
**Media Innovation Day**  
Media Port Hall A1

10:00 – 11:00  
**Seminar: Case Studies**  
Media Port Hall A4

10:00 – 10:20  
**Welcome**  
Media Port Hall A1

10:20 – 10:35  
**The Transformation Process at Spiegel and  
Spiegel Online**  
Media Port Hall A1

10:35 – 10:50  
**How Technology Influences News Busi-  
ness, Content and Revenue Models**  
Media Port Hall A1

10:50 – 11:40  
**The Modern Local Newspaper and What It  
Should Offer Its Readers in the Cross  
Media Age**  
Media Port Hall A1

11:40 – 11:50  
**Anorexia – Today We Are All Anorexic**  
Media Port Hall A1

11:50 – 12:00  
**A Data Journalistic Consumer Portal on  
Energy Turnaround**  
Media Port Hall A1

12:00 – 12:10  
**A Visual Context Blog with Text, Anima-  
tion and Video**  
Media Port Hall A1

12:10 – 12:20  
**Growing Importance and Diversification  
of Online Marketing**  
Media Port Hall A1

12:20 – 12:30  
**Combining Digital Storytelling, Science  
and Entrepreneurship**  
Media Port Hall A1

12:30 – 12:40  
**Wrap-up**  
Media Port Hall A1

13:40 – 15:10  
**Beyond Hyperlocal – A Panel on Trends in  
the News Media and Journalism**  
Media Port Hall A1

15:25 – 17:00  
**Virtual Reality for Future News Media**  
Media Port Hall A1



# Welcome to your PUBLISHING FUTURE

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# HALL A1



## MEDIA PORT A1

- 3 - Domena.com
- 4 - eZ Systems
- 5 - Localstars
- 6 - Desk-Net
- 7 - Gogol Medien
- 8 - Tansa Systems
- 9 - Own Local
- 10 - Conmio
- 11 - Xing

## START-UP AREA

- 1 - Exelonix
- 4 - Contigo
- 5 - Impact That
- 6 - Recherche-Scout
- 7 - YipiY
- 8 - Ticketsplus
- 9 - Netzstrategen
- 10 - DanAds
- 11 - Publico 42
- 12 - Mediconnect
- 13 - Transmatico

## HALL A4



COUNTERS

ELEVATORS TO CONFERENCES ON 3RD FLOOR

PARTNER AREA

ENTRANCE FOYER

WAN-IFRA STAND

MAIN ENTRANCE

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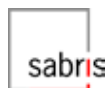


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 8260 Viby J, Bjørnholms Allé 20, DK

**Vizzr.com** 1.553  
 Pino Almeida, CEO  
 Hamburg, DE

Balakhna Paper Mill

## volga

Балканский Бумажный

**Volga** 4.630  
<http://www.volga-paper.ru>  
 Konstantin S. Malyshev, General Direktor  
 info@volga-paper.ru, +7 831 4441010  
 Balakhna, Gorky Street 1  
 Nizhny Novgorod Region, RU

**Wilfried Heinzl AG** 4.840  
<http://www.heinzl.at>  
 Christina Loidl, Executive Assistant of the Board  
 christina.loidl@heinzlsales.com  
 +43 1 26011-431  
 1223 Wien, Wagramer Str. 28-30, AT

**wobe-team GmbH** 4.420  
<http://www.wobe-team.com>  
 Oliver Dissars, Geschäftsführer  
 od@wobe-team.com, +49 431 38 21 65 - 12  
 24109 Kiel, Wittland 2-4, DE

## wrh marketing...

**WRH Marketing** 4.400  
 1.520 <http://www.wrh-marketing.com>  
 Richard Elmer, Director Communications  
 richard.elmer@wrh-marketing.com  
 +41 44 9387000  
 8340 Hinwil/Zürich, Industriestr. 1, CH

## wunderkraut™

**Wunderkraut** 1.410  
 4.550 <http://www.wunderkraut.com>  
 Reinhard Gloggengiesser, Managing Director  
 germany@wunderkraut.com, +49 89 85636307  
 80992 München Agnes-Pockels-Bogen 1, DE

**XING Events GmbH** Media Port A1 - 11  
[www.xing-events.com](http://www.xing-events.com)  
 Michael Gzuk, Team Lead Marketing  
 michael.gzuk@xing.com, ++49 89 55 27 358-55  
 80335 Munich, Sandstr. 33, DE

## CoverSticker

Bring Your Ad on Top!  
[www.coversticker.net](http://www.coversticker.net)

**XYNAMIX** 4.438  
<http://www.xynamix.com>  
 Thomas Plank, CEO  
 thomas@xynamix.com, +43 1 9348383915  
 1040 Wien, Viktorgasse 22, AT

## Zissor

**Zissor** 1.408  
 1.405 <http://www.zissor.com>  
 Jon Asakskogen, CEO  
 jon@zissor.com, +47 22 838500  
 1366 Lysaker Vollsveien 13F, NO

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## ADVERTISING

### Ad Page Planning

ClassWizard GmbH 1.430  
dataplan GmbH 1.318  
DIG Digitale Medienberatungs-  
und Produktions-GmbH 1.500  
Funkinform GmbH 1.300  
Integration X A/S 1.342  
JKK 1.520  
ppi Media GmbH 1.410

### Ad Pagination

AdFactory 1.425  
ClassWizard GmbH 1.430  
dataplan GmbH 1.318  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
Integration X A/S 1.342  
JKK 1.520  
ppi Media GmbH 1.410

### Ad Production / Ad Make Up

AdFactory 1.425  
AdFlow-Systems GmbH 1.225  
ClassWizard GmbH 1.430  
DanAds International AB  
Start-Up Area 1.222 - 10  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
Integration X A/S 1.342  
JKK 1.520  
Laidback Solutions AB 1.406  
Localstars Media Port A1 - 5  
Mediaspectrum 1.245  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
Multicom 1.510  
ppi Media GmbH 1.410  
ProcSet Media Solutions GmbH 1.217  
TypoServ 1.520

### Ad Transmission

AdFlow-Systems GmbH 1.225  
JKK 1.520  
Laidback Solutions AB 1.406  
mecom Medien-Kommunikations-  
Gesellschaft mbH 1.550  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
ProcSet Media Solutions GmbH 1.217  
TypoServ 1.520

### Advertising - Miscellaneous

Cxense 1.351  
JKK 1.520  
Laidback Solutions AB 1.406  
PRINT INFORM 4.609  
TypoServ 1.520

### Advertising Sales and Booking Systems

AdFactory 1.425  
Anygraaf 1.205  
DanAds International AB  
Start-Up Area 1.222 - 10  
evolver media 1.531  
JKK 1.520  
Localstars Media Port A1 - 5  
Lufthansa Industry  
Solutions AS GmbH 1.455  
Mediaspectrum 1.245  
Miles 33 Ltd 1.445  
Multicom 1.510  
NEWSCYCLE Solutions 1.440  
Protecmedia 1.540

### Advertising Systems

AdFactory 1.425  
AdFlow-Systems GmbH 1.225  
Cxense 1.351  
DanAds International AB  
Start-Up Area 1.222 - 10  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
evolver media 1.531  
Funkinform GmbH 1.300  
JKK 1.520  
Laidback Solutions AB 1.406  
Mediaspectrum 1.245  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
Protecmedia 1.540

### Advertising Systems - Installations

JKK 1.520

### Advertising Workflow

AdFlow-Systems GmbH 1.225  
ClassWizard GmbH 1.430  
dataplan GmbH 1.318

### DIG Digitale Medienberatungs- und Produktions- GmbH 1.500

Integration X A/S 1.342  
JKK 1.520  
Laidback Solutions AB 1.406  
mecom Medien-Kommunikations-  
Gesellschaft mbH 1.550  
Mediaspectrum 1.245  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
NEWSCYCLE Solutions 1.440  
ppi Media GmbH 1.410  
ProcSet Media Solutions GmbH 1.217  
SAPRO 1.215  
Twipe Mobile Solutions 1.320  
Visiolink 1.405

### Big Data

Cxense 1.351  
Gogol Publishing Media Port A1 - 7  
JKK 1.520  
Lufthansa Industry Solutions AS GmbH 1.455  
Neodata Group 1.250  
Piano Media 1.245

### Digital Advertising, Apps

AdFlow-Systems GmbH 1.225  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
IronShark GmbH 1.350  
JKK 1.520  
Localstars Media Port A1 - 5  
Miles 33 Ltd 1.445  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
PageSuite 1.534  
Twipe Mobile Solutions 1.320  
Visiolink 1.405  
XING Events GmbH Media Port A1 - 11

### Mobile Advertising

DanAds International AB  
Start-Up Area 1.222 - 10  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
IronShark GmbH 1.350  
JKK 1.520  
Localstars Media Port A1 - 5  
Mediaspectrum 1.245  
Miles 33 Ltd 1.445  
Neodata Group 1.250  
PageSuite 1.534  
ppi Media GmbH 1.410  
Visiolink 1.405

### Native Advertising

Cxense 1.351  
Gogol Publishing Media Port A1 - 7  
Localstars Media Port A1 - 5

### Programmatic Advertising

JKK 1.520  
Localstars Media Port A1 - 5  
Neodata Group 1.250

### Self Service Ads

AdFactory 1.425  
DanAds International AB  
Start-Up Area 1.222 - 10  
evolver media 1.531  
Integration X A/S 1.342  
Laidback Solutions AB 1.406  
Localstars Media Port A1 - 5  
XING Events GmbH Media Port A1 - 11

### Video ad embedding

JKK 1.520  
Localstars Media Port A1 - 5

### Archiving

**Archive Systems**  
Anygraaf 1.205  
COMYAN 1.218  
Infomaker AB 1.525  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
Multicom 1.510  
red.web 1.210  
SUPAG 1.408

### Archives

Infomaker AB 1.525  
SUPAG 1.408  
Technavia 1.515

### Archiving - Miscellaneous

EFI 1.228  
SUPAG 1.408

### Asset Management

ATC (Athens Technology Center) 1.433  
COMYAN 1.218  
Digital Collections 1.415  
EFI 1.228  
Extensis 1.265  
JKK 1.520  
Protecmedia 1.540  
red.web 1.210

## BUSINESS / MANAGEMENT / ORGANISATION

### Business / Management / Organisation - Miscellaneous

arvato Systems 1.245  
EFI 1.228  
kau und behrens Unternehmensberater  
für Verlage und Druckindustrie GmbH 4.730  
Lufthansa Industry Solutions AS GmbH 1.455  
mb³ MANAGEMENTBERATUNG 1.200  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
MWM Group 1.230  
qundg 1.200

### Business Planning

IE Graphic Engineering –  
Ein Bereich der IE Industrial Engineering  
München GmbH 4.323  
kau und behrens Unternehmensberater  
für Verlage und Druckindustrie GmbH 4.730  
MWM Group 1.230  
qundg 1.200

### Business Systems / Commercial Systems

AdFlow-Systems GmbH 1.225  
arvato Systems 1.245  
EFI 1.228  
HQ Labs 1.553  
Lufthansa Industry Solutions AS GmbH 1.455  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
MWM Group 1.230  
SAP Deutschland SE & Co.KG 1.245

### Circulation Management

JKK 1.520  
Mediaconnect Start-Up Area 1.222 - 12  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
NEWSCYCLE Solutions 1.440  
Piano Media 1.245

### Customer Relations Management

EFI 1.228  
Funkinform GmbH 1.300  
HQ Labs 1.553  
JKK 1.520  
Lufthansa Industry Solutions AS GmbH 1.455  
Mediaspectrum 1.245  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
MWM Group 1.230  
Protecmedia 1.540

### Management Systems

ABB 4.500  
arvato Systems 1.245  
EFI 1.228  
HQ Labs 1.553  
JKK 1.520  
kau und behrens Unternehmensberater  
für Verlage und Druckindustrie GmbH 4.730  
MWM Group 1.230  
PME Maurer - Proactive Maintenance  
Engineering 4.730  
Q.I. Press Controls 4.640

### Marketing

IronShark GmbH 1.350  
JKK 1.520  
Netzstrategen Start-Up Area 1.130 - 9  
Piano Media 1.245  
XING Events GmbH Media Port A1 - 11

### Outsourcing

AdFlow-Systems GmbH 1.225  
arvato Systems 1.245  
mecom Medien-Kommunikations-  
Gesellschaft mbH 1.550  
Medien Service Untermain (MSU) 1.533  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
ProcSet Media Solutions GmbH 1.217  
SAPRO 1.215  
SEM Servicegesellschaft für Elektrik  
und Mechanik mbH 4.428  
TypoServ 1.520  
WRH Marketing 4.400

### Production Management

ABB 4.500

### Production Management

AdFlow-Systems GmbH 1.225  
ClassWizard GmbH 1.430  
EFI 1.228  
JKK 1.520  
kau und behrens Unternehmensberater  
für Verlage und Druckindustrie GmbH 4.730  
MWM Group 1.230  
SAP Deutschland SE & Co.KG 1.245

### Production Planning

Canon 4.300  
dataplan GmbH 1.318  
EAE Engineering Automation  
Electronics GmbH 4.640  
EFI 1.228  
Funkinform GmbH 1.300  
JKK 1.520  
Multicom 1.510  
MWM Group 1.230  
SAP Deutschland SE & Co.KG 1.245  
wobe-team GmbH 4.420

### Production services for the printing industry

WRH Marketing 4.400

### Production Tracking

AdFlow-Systems GmbH 1.225  
Canon 4.300  
ClassWizard GmbH 1.430  
EFI 1.228  
Funkinform GmbH 1.300  
MWM Group 1.230  
ppi Media GmbH 1.410  
wobe-team GmbH 4.420

### Sales - Advertising

AdFactory 1.425  
AdFlow-Systems GmbH 1.225  
Localstars Media Port A1 - 5  
Mediaspectrum 1.245  
MSH Medien System Haus  
GmbH & Co. KG 1.500

### Sales - Circulation

Lufthansa Industry Solutions AS GmbH 1.455  
Piano Media 1.245  
Protecmedia 1.540

### Sales - Distribution

Lufthansa Industry  
Solutions AS GmbH 1.455  
MSH Medien System Haus  
GmbH & Co. KG 1.500

### Total Quality Management

mb³ MANAGEMENTBERATUNG 1.200  
MWM Group 1.230  
Q.I. Press Controls 4.640  
Tansa Systems Media Port A1 - 8

### Trade

WRH Marketing 4.400

## DESIGN

### Design - Miscellaneous

AdFlow-Systems GmbH 1.225  
Map4News 1.530  
native:media GmbH & Co. KG 1.452  
Tansa Systems Media Port A1 - 8

### Infographics

Map4News 1.530

### Newspaper Design, print and digital

AdFlow-Systems GmbH 1.225  
Infomaker AB 1.525  
mb³ MANAGEMENTBERATUNG 1.200  
SAPRO 1.215  
TypoServ 1.520

### Typography

Extensis 1.265  
Map4News 1.530  
SAPRO 1.215

### Digital Media

#### Augmented reality

Applix 1.340  
IronShark GmbH 1.350  
SAPRO 1.215

# EXHIBITORS BY CATEGORIES

## Behavioral Targeting

Cxense 1.351  
eZ Systems Media Port A1 - 4  
Milibris 1.235  
Neodata Group 1.250

## CD Publishing

Tecnavia 1.515

## Digital Media - Miscellaneous

AdFlow-Systems GmbH 1.225  
Applix 1.340  
COMYAN 1.218  
CoreMedia 1.245  
Cxense 1.351  
D-Share 1.250  
dataplan GmbH 1.318  
eBooks in Motion 1.553  
Infomaker AB 1.525  
JKK 1.520  
Lufthansa Industry Solutions AS GmbH 1.455  
Mediacconnect Start-Up Area 1.222 - 12  
Medien Service Untermain (MSU) 1.533  
Milibris 1.235  
native:media GmbH & Co. KG 1.452  
Tansa Systems Media Port A1 - 8  
Wunderkraut 1.410

## E-Commerce

arvato Systems 1.245  
CoreMedia 1.245  
eZ Systems Media Port A1 - 4  
IronShark GmbH 1.350  
JKK 1.520  
MSH Medien System Haus GmbH & Co. KG 1.500  
Piano Media 1.245  
Tecnavia 1.515

## Electronic Paper / Electronic Ink

Gogol Publishing Media Port A1 - 7  
InterRed GmbH 1.350  
MSH Medien System Haus GmbH & Co. KG 1.500  
Multicom 1.510  
Tecnavia 1.515  
Twipe Mobile Solutions 1.320

## Mobile applications

Agfa Graphics 4.140  
Anygraaf 1205  
Applix 1.340  
AquaFadas 1.260  
arvato Systems 1.245  
ATC (Athens Technology Center) 1.433  
COMYAN 1.218  
D-Share 1.250  
eZ Systems Media Port A1 - 4  
Funkinform GmbH 1.300  
Infomaker AB 1.525  
InterRed GmbH 1.350  
IronShark GmbH 1.350  
JKK 1.520  
Lufthansa Industry Solutions AS GmbH 1.455  
Medien Service Untermain (MSU) 1.533  
Miles 33 Ltd 1.445  
Milibris 1.235  
MSH Medien System Haus GmbH & Co. KG 1.500  
native:media GmbH & Co. KG 1.452  
Newsfactory GmbH 1.438  
PageSuite 1.534  
Pugpig 1.255  
SUPAG 1.408  
Tecnavia 1.515  
Twipe Mobile Solutions 1.320  
Wunderkraut 1.410

## Mobile Services

eBooks in Motion 1.553  
eZ Systems Media Port A1 - 4  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
JKK 1.520  
Medien Service Untermain (MSU) 1.533  
Milibris 1.235  
Newsfactory GmbH 1.438  
PageSuite 1.534  
Tansa Systems Media Port A1 - 8  
Visiolink 1.405

## Online Advertising

AdFactory 1.425  
AdFlow-Systems GmbH 1.225  
Cxense 1.351  
evolver media 1.531  
Gogol Publishing Media Port A1 - 7  
IronShark GmbH 1.350  
JKK 1.520  
Localstars Media Port A1 - 5

MSH Medien System Haus GmbH & Co. KG 1.500  
Netzstrategen Start-Up Area 1.130 - 9  
OwnLocal Media Port A1 - 9  
TypoServ 1.520  
Visiolink 1.405  
XING Events GmbH Media Port A1 - 11

## Online Archives

COMYAN 1.218  
Digital Collections 1.415  
Infomaker AB 1.525  
MSH Medien System Haus GmbH & Co. KG 1.500  
Tecnavia 1.515  
Visiolink 1.405

## Online Newspapers

AdFlow-Systems GmbH 1.225  
Agfa Graphics 4.140  
COMYAN 1.218  
Digital Collections 1.415  
eZ Systems Media Port A1 - 4  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
InterRed GmbH 1.350  
JKK 1.520  
Miles 33 Ltd 1.445  
Milibris 1.235  
MSH Medien System Haus GmbH & Co. KG 1.500  
native:media GmbH & Co. KG 1.452  
Neodata Group 1.250  
NEWSCYCLE Solutions 1.440  
Newsfactory GmbH 1.438  
OneVision Software AG 1.450  
PageSuite 1.534  
Piano Media 1.245  
ppi Media GmbH 1.410  
Pugpig 1.255  
Tecnavia 1.515  
Twipe Mobile Solutions 1.320  
Visiolink 1.405

## Online Services

DanAds International AB Start-Up Area 1.222 - 10  
eBooks in Motion 1.553  
evolver media 1.531  
eZ Systems Media Port A1 - 4  
Mediacconnect Start-Up Area 1.222 - 12  
Milibris 1.235  
native:media GmbH & Co. KG 1.452  
Netzstrategen Start-Up Area 1.130 - 9  
Newsfactory GmbH 1.438  
Tansa Systems Media Port A1 - 8  
Wunderkraut 1.410

## Social Media

IronShark GmbH 1.350  
Netzstrategen Start-Up Area 1.130 - 9  
qundg 1.200  
XING Events GmbH Media Port A1 - 11

## Tablet Publishing

Agfa Graphics 4.140  
Applix 1.340  
AquaFadas 1.260  
ATC (Athens Technology Center) 1.433  
COMYAN 1.218  
D-Share 1.250  
dataplan GmbH 1.318  
Digital Collections 1.415  
dpa Deutsche Presse-Agentur GmbH 1.550  
eBooks in Motion 1.553  
eZ Systems Media Port A1 - 4  
Gogol Publishing Media Port A1 - 7  
InterRed GmbH 1.350  
JKK 1.520  
Miles 33 Ltd 1.445  
Milibris 1.235  
MSH Medien System Haus GmbH & Co. KG 1.500  
Multicom 1.510  
native:media GmbH & Co. KG 1.452  
NEWSCYCLE Solutions 1.440  
OneVision Software AG 1.450  
PageSuite 1.534  
Piano Media 1.245  
ppi Media GmbH 1.410  
Prolmage 4.500  
Protecmedia 1.540  
Pugpig 1.255  
red.web 1.210  
Tecnavia 1.515  
Twipe Mobile Solutions 1.320  
Visiolink 1.405

## Tailored Online Services

eZ Systems Media Port A1 - 4

JKK 1.520  
Tecnavia 1.515

## Web Consulting and Services

evolver media 1.531  
IronShark GmbH 1.350  
native:media GmbH & Co. KG 1.452  
Netzstrategen Start-Up Area 1.130 - 9  
Newsfactory GmbH 1.438  
qundg 1.200  
Wunderkraut 1.410

## Web Content Syndication

Digital Collections 1.415  
InterRed GmbH 1.350  
JKK 1.520

## Web Design

evolver media 1.531  
IronShark GmbH 1.350  
Netzstrategen Start-Up Area 1.130 - 9  
Newsfactory GmbH 1.438  
qundg 1.200  
Wunderkraut 1.410

## Web Publishing

AdFactory 1.425  
AdFlow-Systems GmbH 1.225  
Anygraaf 1205  
AquaFadas 1.260  
ATC (Athens Technology Center) 1.433  
CoreMedia 1.245  
D-Share 1.250  
Digital Collections 1.415  
eZ Systems Media Port A1 - 4  
Funkinform GmbH 1.300  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
InterRed GmbH 1.350  
JKK 1.520  
Miles 33 Ltd 1.445  
Milibris 1.235  
Multicom 1.510  
Newsfactory GmbH 1.438  
OneVision Software AG 1.450  
PageSuite 1.534  
ppi Media GmbH 1.410  
Protecmedia 1.540  
red.web 1.210  
Visiolink 1.405  
Wunderkraut 1.410

## Web Services

Infomaker AB 1.525  
JKK 1.520  
Milibris 1.235  
red.web 1.210  
Tansa Systems Media Port A1 - 8  
Wunderkraut 1.410

## EDITORIAL

### Analytics

Cxense 1.351  
D-Share 1.250  
Neodata Group 1.250  
Netzstrategen Start-Up Area 1.130 - 9  
Piano Media 1.245  
ppi Media GmbH 1.410

### Audience Engagement

Cxense 1.351  
D-Share 1.250  
JKK 1.520  
Neodata Group 1.250  
NEWSCYCLE Solutions 1.440  
Piano Media 1.245  
Protecmedia 1.540  
Twipe Mobile Solutions 1.320

### Citizen journalism

Gogol Publishing Media Port A1 - 7  
JKK 1.520  
Medien Service Untermain (MSU) 1.533

### Content Management Systems

Anygraaf 1205  
ATC (Athens Technology Center) 1.433  
COMYAN 1.218  
CoreMedia 1.245  
D-Share 1.250  
DIG Digitale Medienberatungs- und Produktions- GmbH 1.500  
Digital Collections 1.415  
Domena.com Media Port A1 - 3  
evolver media 1.531  
Funkinform GmbH 1.300  
Gogol Publishing Media Port A1 - 7  
InterRed GmbH 1.350  
JKK 1.520

Mediaspectrum 1.245  
Miles 33 Ltd 1.445  
native:media GmbH & Co. KG 1.452  
NEWSCYCLE Solutions 1.440  
Newsfactory GmbH 1.438  
qundg 1.200  
red.web 1.210

## Cross Media Publishing

AdFactory 1.425  
Anygraaf 1205  
ATC (Athens Technology Center) 1.433  
COMYAN 1.218  
CoreMedia 1.245  
D-Share 1.250  
dataplan GmbH 1.318  
Desk-Net Media Port A1 - 6  
Digital Collections 1.415  
evolver media 1.531  
Funkinform GmbH 1.300  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
InterRed GmbH 1.350  
JKK 1.520  
Mediaspectrum 1.245  
Medien Service Untermain (MSU) 1.533  
Miles 33 Ltd 1.445  
Multicom 1.510  
native:media GmbH & Co. KG 1.452  
NEWSCYCLE Solutions 1.440  
Newsfactory GmbH 1.438  
PageSuite 1.534  
Protecmedia 1.540  
qundg 1.200  
red.web 1.210  
Tecnavia 1.515

## Editorial - Miscellaneous

Tansa Systems Media Port A1 - 8

## Editorial Planning Solutions

dataplan GmbH 1.318  
Desk-Net Media Port A1 - 6  
Domena.com Media Port A1 - 3  
dpa Deutsche Presse-Agentur GmbH 1.550  
Gogol Publishing Media Port A1 - 7  
JKK 1.520  
NEWSCYCLE Solutions 1.440  
ppi Media GmbH 1.410

## Editorial Systems

AdFactory 1.425  
Anygraaf 1205  
ATC (Athens Technology Center) 1.433  
Domena.com Media Port A1 - 3  
Funkinform GmbH 1.300  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
InterRed GmbH 1.350  
JKK 1.520  
mecom Medien-Kommunikations-Gesellschaft mbH 1.550  
Miles 33 Ltd 1.445  
Multicom 1.510  
PageSuite 1.534  
ppi Media GmbH 1.410  
Protecmedia 1.540  
red.web 1.210

## Editorial Systems - Installations

InterRed GmbH 1.350  
JKK 1.520  
MSH Medien System Haus GmbH & Co. KG 1.500

## Editorial Technology

Desk-Net Media Port A1 - 6  
InterRed GmbH 1.350  
Neodata Group 1.250  
PageSuite 1.534

## Editorial Workflow

ATC (Athens Technology Center) 1.433  
dataplan GmbH 1.318  
Desk-Net Media Port A1 - 6  
Digital Collections 1.415  
Domena.com Media Port A1 - 3  
dpa Deutsche Presse-Agentur GmbH 1.550  
Gogol Publishing Media Port A1 - 7  
Infomaker AB 1.525  
InterRed GmbH 1.350  
mb² MANAGEMENTBERATUNG 1.200  
mecom Medien-Kommunikations-Gesellschaft mbH 1.550  
Mediaspectrum 1.245  
Medien Service Untermain (MSU) 1.533  
qundg 1.200  
Twipe Mobile Solutions 1.320  
Wunderkraut 1.410

## Journalism

dpa Deutsche Presse-Agentur GmbH 1.550  
mb³ MANAGEMENTBERATUNG 1.200  
qundg 1.200

## News Gathering

Medien Service Untermain (MSU) 1.533

## Newsletters

dpa Deutsche Presse-Agentur GmbH 1.550

## Newsroom Management

ATC (Athens Technology Center) 1.433  
Desk-Net Media Port A1 - 6  
dpa Deutsche Presse-Agentur GmbH 1.550  
Infomaker AB 1.525  
JKK 1.520  
mb³ MANAGEMENTBERATUNG 1.200  
mecom Medien-Kommunikations-Gesellschaft mbH 1.550  
qundg 1.200  
red.web 1.210

## Page Layout / Composition

Anygraaf 1205  
ATC (Athens Technology Center) 1.433  
ClassWizard GmbH 1.430  
dataplan GmbH 1.318  
Domena.com Media Port A1 - 3  
Gogol Publishing Media Port A1 - 7  
JKK 1.520  
red.web 1.210

## Social Media

D-Share 1.250  
Gogol Publishing Media Port A1 - 7  
Neodata Group 1.250  
XING Events GmbH Media Port A1 - 11

## Sports Tables Software

dpa Deutsche Presse-Agentur GmbH 1.550  
Medien Service Untermain (MSU) 1.533  
Multicom 1.510

## Video content management

COMYAN 1.218  
Digital Collections 1.415  
dpa Deutsche Presse-Agentur GmbH 1.550  
JKK 1.520  
mecom Medien-Kommunikations-Gesellschaft mbH 1.550

## Video editing

dpa Deutsche Presse-Agentur GmbH 1.550

## INDUSTRY AND COMPANY INFORMATION

### Agencies - News Agencies

Anygraaf 1205

### Consultants

IE Graphic Engineering –  
Ein Bereich der IE Industrial Engineering  
München GmbH 4.323  
kau und behrens Unternehmensberater  
für Verlage und Druckindustrie GmbH 4.730  
mb³ MANAGEMENTBERATUNG 1.200  
Netzstrategen Start-Up Area 1.130 - 9  
PME Maurer - Proactive Maintenance  
Engineering 4.730  
Visiolink 1.405  
Wunderkraut 1.410

## INFORMATION TECHNOLOGY

### Hardware and Software

AdFlow-Systems GmbH 1.225  
AquaFadas 1.260  
Canon 4.300  
Cxense 1.351  
DanAds International AB  
Start-Up Area 1.222 - 10  
Extensis 1.265  
JKK 1.520  
Mediacconnect Start-Up Area 1.222 - 12  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
PME Maurer - Proactive Maintenance  
Engineering 4.730  
SUPAG 1.408  
Tansa Systems Media Port A1 - 8  
XING Events GmbH Media Port A1 - 11

### Information Technology - Miscellaneous

AdFlow-Systems GmbH 1.225  
Applix 1.340  
aravto Systems 1.245  
D-Share 1.250  
Lufthansa Industry Solutions AS GmbH 1.455  
mecom Medien-Kommunikations-Gesellschaft mbH 1.550

MSH Medien System Haus  
GmbH & Co. KG 1.500  
MWM Group 1.230  
SUPAG 1.408  
Tansa Systems Media Port A1 - 8

### Internet / Intranet

CoreMedia 1.245  
eZ Systems Media Port A1 - 4  
InterRed GmbH 1.350  
JKK 1.520  
Medien Service Untermain (MSU) 1.533  
MiLibris 1.235  
MSH Medien System Haus  
GmbH & Co. KG 1.500  
Netzstrategen Start-Up Area 1.130 - 9  
Newsfactory GmbH 1.438  
Tansa Systems Media Port A1 - 8  
Wunderkraut 1.410

### Network / Server

AdFlow-Systems GmbH 1.225  
Agfa Graphics 4.140  
dpa Deutsche Presse-Agentur GmbH 1.550  
evolver media 1.531  
MSH Medien System Haus  
GmbH & Co. KG 1.500

## MAILROOM AND DISTRIBUTION

### Addressing Machines

NIPSON 4.635  
Schur Packaging Systems AB 4.650

### Bar Code Printing

NIPSON 4.635

### Buffer Storage Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Müller Martini 4.520  
Schur Packaging Systems AB 4.650

### Bundle Distribution Systems

Mosca 4.608  
Müller Martini 4.520

### Bundling Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Mosca 4.608

### Collating Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Schur Packaging Systems AB 4.650

### Conveyors

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Mosca 4.608  
Müller Martini 4.520

### Copy Stream Storage Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400

### Distribution

Müller Martini 4.520  
Schur Packaging Systems AB 4.650

### Distribution Equipment

NIPSON 4.635  
Schur Packaging Systems AB 4.650

### Inserting Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Müller Martini 4.520  
Schur Packaging Systems AB 4.650  
PRINT INFORM 4.609

### Mailing Systems

NIPSON 4.635

### Mailroom - Installations

Müller Martini 4.520

### Mailroom - Workflow

ABB 4.500  
EAE Engineering Automation  
Electronics GmbH 4.640  
JKK 1.520  
Müller Martini 4.520  
NIPSON 4.635

### Mailroom and Distribution - Miscellaneous

Mosca 4.608

### Mailroom Automation Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400

### Mailroom Control Systems

EAE Engineering Automation  
Electronics GmbH 4.640  
Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
JKK 1.520  
Müller Martini 4.520  
Schur Packaging Systems AB 4.650

### Mailroom Planning Systems

ABB 4.500  
JKK 1.520

### Mailroom Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Müller Martini 4.520  
Schur Packaging Systems AB 4.650

### Palletisers

Schur Packaging Systems AB 4.650

### Route Planning Systems

JKK 1.520

### Stackers

Ferag AG Förder- und  
Verarbeitungssysteme 4.400  
Müller Martini 4.520  
Schur Packaging Systems AB 4.650

### Stitching Systems

Ferag AG Förder- und V  
erarbeitungssysteme 4.400  
Mosca 4.608

### Tailored Distribution

JKK 1.520

### Top Sheet Applicators

PRINT INFORM 4.609

### Trimming Systems

Ferag AG Förder- und  
Verarbeitungssysteme 4.400

### Wrapping Machines

Mosca 4.608

## MATERIALS AND CONSUMABLES / MATERIALS HANDLING

### Blankets

Boettcher 4.326  
Kinoyo Europe 4.625

### Chemicals and Additives

Agfa Graphics 4.140  
Boettcher 4.326  
Krause-Biagosch GmbH 4.420  
Schuute & Schuute Druckfarben 4.450  
techniweb 4.740

### Coatings / Treatments

Boettcher 4.326  
PRINT INFORM 4.609

### Fountain Solutions

Agfa Graphics 4.140  
Boettcher 4.326  
Schuute & Schuute Druckfarben 4.450

### Glue

PRINT INFORM 4.609

### Improved Newsprint

Canadian Council of Forest Ministers 4.320  
Utzenstorf Papier 4.750

### Ink

Schuute & Schuute Druckfarben 4.450  
Siegwerk 4.345

### LWC Paper

Stora Enso 4.335

### Material Logistics

Roba Metals B.V. 4.340

### Materials and Consumables - Miscellaneous

Boettcher 4.326  
Canadian Council of Forest  
Ministers 4.320  
Krause-Biagosch GmbH 4.420  
PME Maurer - Proactive Maintenance  
Engineering 4.730

PRINT INFORM 4.609

### Materials Handling

EFI 1.228  
Ferag AG Förder- und  
Verarbeitungssysteme 4.400

### Materials Recycling

Roba Metals B.V. 4.340

### Newsink

Schuute & Schuute Druckfarben 4.450

### Newsprint

Agfa Graphics 4.140  
Canadian Council of Forest  
Ministers 4.320  
Parento B.V. 4.223  
PRINT INFORM 4.609  
Solikamskumprom 4.545  
Stora Enso 4.335  
Utzenstorf Papier 4.750

### Other Paper Grades

PRINT INFORM 4.609

### Plates

Agfa Graphics 4.140  
Kodak 4.540  
Krause-Biagosch GmbH 4.420  
Toray 4.130

### Pre-impregnated blanket wash cloth

Boettcher 4.326

### Roller Rubber Coatings

Boettcher 4.326

### Rotating Brushes for blanket cleaners

Boettcher 4.326

### SC Paper

Parento B.V. 4.223  
Stora Enso 4.335

### Strapper Bands

Mosca 4.608

### Waste Management

Agfa Graphics 4.140  
Boettcher 4.326

### Miscellaneous

#### Building and Construction

IE Graphic Engineering –  
Ein Bereich der IE Industrial Engineering  
München GmbH 4.323  
mb³ MANAGEMENTBERATUNG 1.200

#### Education and Training

eBooks in Motion 1.553  
Netzstrategen Start-Up Area 1.130 - 9

#### Environment / Recycling

Agfa Graphics 4.140  
Canadian Council of Forest Ministers 4.320  
Roba Metals B.V. 4.340

#### Graphic Services

GWS Printing Systems B.V. 4.735  
Map4News 1.530  
TypoServ 1.520

#### Newspaper History and Museums

SUPAG 1.408

#### Printing houses

IE Graphic Engineering –  
Ein Bereich der IE Industrial Engineering  
München GmbH 4.323

#### Publications Specialised

PRINT INFORM 4.609

#### Relocation Services

DCOS Sweden AB 4.200

#### Standards

Canadian Council of Forest Ministers 4.320

#### Supplements

JKK 1.520

#### Used Equipment

GWS Printing Systems B.V. 4.735  
PME Maurer - Proactive Maintenance  
Engineering 4.730  
SUPAG 1.408



# EXHIBITORS BY CATEGORIES

## Working Conditions / Safety

SEM Servicegesellschaft für Elektrik  
und Mechanik mbH 4.428

## PREPRESS PRODUCTION

### Colour Management Systems

AdFlow-Systems GmbH 1.225  
Agfa Graphics 4.140  
Binuscan 1.355  
Grafikontrol 4.425  
InfraLogic ApS 1.451  
OneVision Software AG 1.450  
ProcSet Media Solutions GmbH 1.217  
Prolmage 4.500  
Q.I. Press Controls 4.640  
wobe-team GmbH 4.420

### Colour Measuring Devices

Grafikontrol 4.425  
Q.I. Press Controls 4.640

### CTP Recorders

DotLine 4.350  
Krause-Biagosch GmbH 4.420

### CTP Systems

Agfa Graphics 4.140  
DotLine 4.350  
Kodak 4.540  
Krause-Biagosch GmbH 4.420  
Prolmage 4.500

### CTP Systems - Installations

DotLine 4.350  
Krause-Biagosch GmbH 4.420

### Data Formats

ProcSet Media Solutions GmbH 1.217

### File transfer

AdFlow-Systems GmbH 1.225  
InfraLogic ApS 1.451  
wobe-team GmbH 4.420

### Image Capture - Cameras

Grafikontrol 4.425

### Image Processing Automated

Anygraaf 1205  
Binuscan 1.355  
OneVision Software AG 1.450  
Prolmage 4.500  
wobe-team GmbH 4.420

### Measuring Devices

Grafikontrol 4.425  
NELA 4.720

### Page Make-Up Systems

ClassWizard GmbH 1.430  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
JKK 1.520

### Picture Transmission

mecom Medien-Kommunikations-  
Gesellschaft mbH 1.550  
TypoServ 1.520

### Plate Bending / Punching

DotLine 4.350  
Krause-Biagosch GmbH 4.420  
NELA 4.720

### Plate Exposure Systems

Agfa Graphics 4.140  
DotLine 4.350  
Krause-Biagosch GmbH 4.420

### Plate Handling Devices

NELA 4.720

### Plate Transport Systems

DotLine 4.350  
Krause-Biagosch GmbH 4.420  
NELA 4.720

### Preflight Systems

AdFlow-Systems GmbH 1.225  
InfraLogic ApS 1.451  
Integration X A/S 1.342  
mecom Medien-Kommunikations-  
Gesellschaft mbH 1.550  
OneVision Software AG 1.450  
ppi Media GmbH 1.410  
ProcSet Media Solutions GmbH 1.217  
wobe-team GmbH 4.420

## Prepress Production - Miscellaneous

AdFlow-Systems GmbH 1.225  
Canon 4.300  
InfraLogic ApS 1.451  
Lufthansa Industry Solutions AS GmbH 1.455  
TypoServ 1.520  
wobe-team GmbH 4.420

## Prepress Workflow

ABB 4.500  
AdFlow-Systems GmbH 1.225  
Agfa Graphics 4.140  
Binuscan 1.355  
ClassWizard GmbH 1.430  
DIG Digitale Medienberatungs-  
und Produktions- GmbH 1.500  
EAE Engineering Automation  
Electronics GmbH 4.640

## InfraLogic ApS 1.451

Integration X A/S 1.342  
InterRed GmbH 1.350  
JKK 1.520  
Krause-Biagosch GmbH 4.420  
OneVision Software AG 1.450  
ppi Media GmbH 1.410  
ProcSet Media Solutions GmbH 1.217  
Prolmage 4.500  
wobe-team GmbH 4.420

## Proofing Systems

InfraLogic ApS 1.451  
wobe-team GmbH 4.420

## Publishing and Print Workflow

AdFlow-Systems GmbH 1.225  
Agfa Graphics 4.140  
Binuscan 1.355  
ClassWizard GmbH 1.430  
Extensis 1.265  
InterRed GmbH 1.350  
JKK 1.520  
NEWSCYCLE Solutions 1.440  
OneVision Software AG 1.450  
ProcSet Media Solutions GmbH 1.217  
Prolmage 4.500  
wobe-team GmbH 4.420

## Quality Control

Binuscan 1.355  
Grafikontrol 4.425  
JKK 1.520  
NELA 4.720  
Q.I. Press Controls 4.640  
wobe-team GmbH 4.420

## RIPs

Agfa Graphics 4.140  
InfraLogic ApS 1.451  
Krause-Biagosch GmbH 4.420  
OneVision Software AG 1.450  
ProcSet Media Solutions GmbH 1.217  
wobe-team GmbH 4.420

## Screening Technology

OneVision Software AG 1.450  
wobe-team GmbH 4.420

## Software for Fan-out-Compensation

InfraLogic ApS 1.451  
NELA 4.720  
Prolmage 4.500  
Q.I. Press Controls 4.640  
wobe-team GmbH 4.420

## PRESES AND PRINTING

### 3D-Printing

Krause-Biagosch GmbH 4.420

### Blanket Washers

techniweb 4.740

### Colour / Print Quality Control

DCOS Sweden AB 4.200  
Grafikontrol 4.425  
manroland web systems 4.530  
NIPSON 4.635  
Q.I. Press Controls 4.640

### Dampening Systems

DCOS Sweden AB 4.200  
technotrans AG 4.700

### Developing Processors

Krause-Biagosch GmbH 4.420

### Folders

AH Tensor International LLC 4.200  
manroland web systems 4.530

## Fountain Solution Cleaning System

DYO Inks 4.224  
techniweb 4.740  
technotrans AG 4.700

## Fountain Solution Preparation

techniweb 4.740  
technotrans AG 4.700

## Ink Keys Presetting

Agfa Graphics 4.140  
DCOS Sweden AB 4.200  
Grafikontrol 4.425  
Harland Simon 4.226  
InfraLogic ApS 1.451  
Prolmage 4.500  
Q.I. Press Controls 4.640

## Ink Saving

Agfa Graphics 4.140  
Binuscan 1.355  
Harland Simon 4.226  
InfraLogic ApS 1.451  
Prolmage 4.500  
Q.I. Press Controls 4.640  
technotrans AG 4.700

## Ink Supply and Ink Mixing

DYO Inks 4.224  
Schuite & Schuite Druckfarben 4.450  
techniweb 4.740  
technotrans AG 4.700

## Inking Systems

Harland Simon 4.226  
technotrans AG 4.700

## Inkjet Printing

Kodak 4.540  
NIPSON 4.635

## Plate Changing Systems - Automatic

manroland web systems 4.530

## Plate Sorting / Stacking System

DotLine 4.350  
NELA 4.720  
Prolmage 4.500

## Press Accessories

AH Tensor International LLC 4.200  
GWS Printing Systems B.V. 4.735  
techniweb 4.740

## Press Cleaning Equipment (besides blanket washers)

techniweb 4.740

## Press Control

ABB 4.500  
DCOS Sweden AB 4.200  
EAE Engineering Automation  
Electronics GmbH 4.640  
Harland Simon 4.226  
JKK 1.520  
Koenig & Bauer AG (KBA) 4.330  
manroland web systems 4.530

## Press Drives

ABB 4.500  
DCOS Sweden AB 4.200  
EAE Engineering Automation  
Electronics GmbH 4.640  
Harland Simon 4.226  
PME Maurer - Proactive Maintenance  
Engineering 4.730

## Press Maintenance

AH Tensor International LLC 4.200  
EAE Engineering Automation  
Electronics GmbH 4.640  
GWS Printing Systems B.V. 4.735  
Koenig & Bauer AG (KBA) 4.330  
manroland web systems 4.530  
PME Maurer - Proactive Maintenance  
Engineering 4.730  
SEM Servicegesellschaft für Elektrik und  
Mechanik mbH 4.428

## Press Management

ABB 4.500  
DCOS Sweden AB 4.200  
EAE Engineering Automation  
Electronics GmbH 4.640  
Harland Simon 4.226

## Presses

AH Tensor International LLC 4.200  
EAE Engineering Automation  
Electronics GmbH 4.640

GWS Printing Systems B.V. 4.735  
Koenig & Bauer AG (KBA) 4.330  
manroland web systems 4.530  
NIPSON 4.635

## Presses - Design and Development

AH Tensor International LLC 4.200  
GWS Printing Systems B.V. 4.735  
manroland web systems 4.530  
SAPRO 1.215

## Presses - Digital Production Printers

Canon 4.300  
NIPSON 4.635

## Presses - Installations

GWS Printing Systems B.V. 4.735  
PME Maurer - Proactive Maintenance  
Engineering 4.730

## Presses - Workflow

ABB 4.500  
EAE Engineering Automation  
Electronics GmbH 4.640  
Harland Simon 4.226  
manroland web systems 4.530

## Presses and Printing - Miscellaneous

AH Tensor International LLC 4.200  
Canon 4.300  
GWS Printing Systems B.V. 4.735  
PME Maurer - Proactive Maintenance  
Engineering 4.730

## Printing on Demand

Canon 4.300  
Hunkeler AG 4.325  
NIPSON 4.635

## Printing Technologies and Problems

DCOS Sweden AB 4.200

## Reel Handling

ABB 4.500  
Koenig & Bauer AG (KBA) 4.330

## Reel Unwrapping

Koenig & Bauer AG (KBA) 4.330

## Reelstands

AH Tensor International LLC 4.200  
Harland Simon 4.226  
Koenig & Bauer AG (KBA) 4.330  
manroland web systems 4.530

## Register Control

DCOS Sweden AB 4.200  
Grafikontrol 4.425  
manroland web systems 4.530  
Q.I. Press Controls 4.640

## Rollers

Boettcher 4.326

## Temperature Control Equipment

technotrans AG 4.700

## Tension Control Systems

DCOS Sweden AB 4.200  
GWS Printing Systems B.V. 4.735

## Vibration Isolation

PME Maurer - Proactive Maintenance  
Engineering 4.730

## Web Cleaning

SEM Servicegesellschaft für Elektrik und  
Mechanik mbH 4.428  
techniweb 4.740

## Web Infeed Units

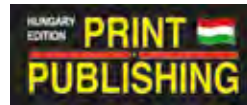
AH Tensor International LLC 4.200  
GWS Printing Systems B.V. 4.735

## Web-to-Print

Gogol Publishing Media Port A1 - 7  
JKK 1.520  
native:media GmbH & Co. KG 1.452  
ppi Media GmbH 1.410



MEDIA PARTNERS



PrintinPoland.com



stampamedia.net



SuomenLehdistö



World News Publishing Focus



The New York Times  
NEWS SERVICE & SYNDICATE  
NYTSYN.COM

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builders of  
adwonce

MEET US IN

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- Print: bidirectional integration of Adobe InDesign

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